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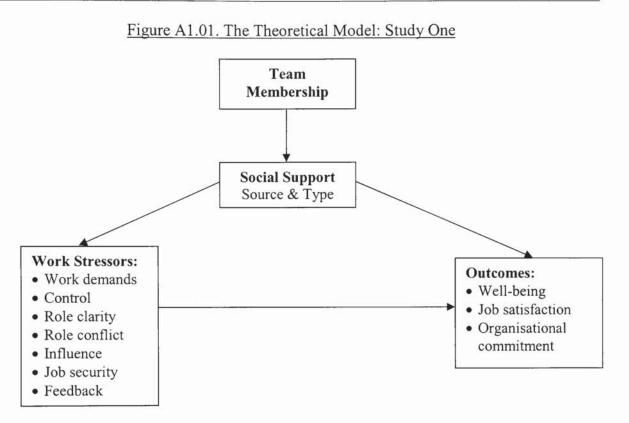
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### Hypotheses

Hypotheses were drawn from the research questions, derived from the Michigan Model and gaps identified in the literature review. The general hypotheses were stated in the maim thesis, these are presented in bold below, followed by the detailed hypotheses.

### **Study One**



- 1 People who work in a team will report greater well-being than those who do not work in a team.
- i People who work in a team will report greater well-being, job satisfaction and organisational commitment than those who do not work in a team.
- 2 People who work in a team will report less role conflict and work demands; and greater role clarity, job security, feedback control and influence than those who do not work in a team.
- 3 a. People who work in a team will report greater satisfaction with all types of support from managers, and team members than those people who do not work in a team.

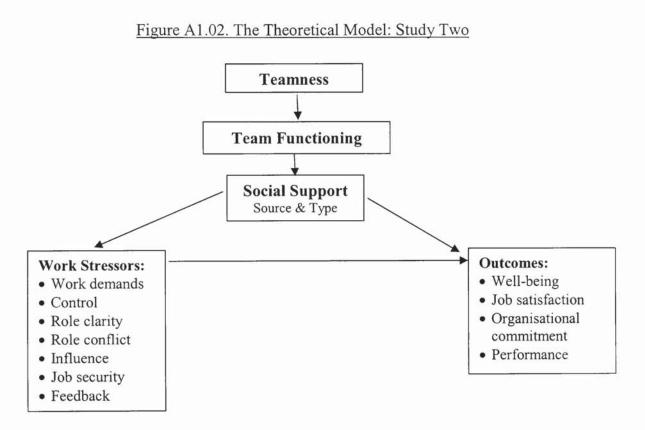
b. There will be no difference in satisfaction with support types from colleagues between people who work in a team and those who do not work in a team.

- i People who work in a team will report greater satisfaction with task appreciation, task challenge, practical assistance, reality check, emotional support, emotional challenge and listening support from managers and team members than those people who do not work in a team.
- a. People who work in a team will report greater satisfaction with manager support and team member support than those who do not work in a team.
  b. There will be no difference in satisfaction with support from colleagues between people who work in a team and those who do not work in a team.
  c. People who work in a team will report greater satisfaction with all types of support than those people who do not work in a team.
- 5 The relationship between working in a team and well-being outcomes will be mediated by satisfaction with social support source and satisfaction with social support type.
- i The relationship between working in a team and job satisfaction is mediated by satisfaction with manager, team member and colleague support.
- ii The relationship between working in a team and job satisfaction is mediated by satisfaction with task appreciation, task challenge, practical assistance, reality check, emotional support, emotional challenge and listening support.
- iii The relationship between working in a team and well-being is mediated by satisfaction with manager, team member and colleague support.
- iv The relationship between working in a team and well-being is mediated by satisfaction with task appreciation, task challenge, practical assistance, reality check, emotional support, emotional challenge and listening support.
- v The relationship between working in a team and organisational commitment is mediated by satisfaction with manager, team member and colleague support.
- vi The relationship between working in a team and organisational commitment is mediated by satisfaction with task appreciation, task challenge, practical assistance, reality check, emotional support, emotional challenge and listening support.
- 6 The relationship between working in a team and work stressors will be mediated by satisfaction with social support source and satisfaction with social support type.
- i The relationship between working in a team and feedback, role clarity, role conflict, control, influence, work demands, and job security, will be mediated by satisfaction with manager, team and colleague support.
- ii The relationship between working in a team and feedback, role clarity, role conflict, control, influence, work demands, and job security, will be mediated by satisfaction with task appreciation, task challenge, practical assistance, reality check, emotional support, emotional challenge and listening support.

#### Appendix One

- 7 The relationship between satisfaction with social support source, and type and well-being outcomes will be mediated by work stressors.
- i The relationship between satisfaction with social support source will be mediated by influence, role conflict, role clarity, control, feedback, job security, and work demands.
- ii The relationship between satisfaction with social support type will be mediated by influence, role conflict, role clarity, control, feedback, job security, and work demands.

### **Study Two**



- 1 The greater the extent to which the unit are a team, the greater the well-being and performance outcomes in the team.
- i The greater the extent to which the unit are a team, the greater the well-being, job satisfaction and organisational commitment in the team
- ii The greater the extent to which the unit are a team, the shorter the waiting time and the better the knowledge of the counter staff in the team
- 2 The greater the extent to which the unit are a team, the less role conflict and work demands; and greater role clarity, job security, feedback control and influence experienced.

- 3 a. The greater the extent to which the unit are a team, the greater the satisfaction with manager and team support and all types of support.
  - b. The greater the extent to which the unit are a team will not influence satisfaction with colleague support.
  - c. The greater the extent to which the unit are a team, the greater the satisfaction with all types of support.
- i The greater the extent to which the unit are a team, the greater the satisfaction with task appreciation, task challenge, practical assistance reality check, emotional support, emotional challenge and listening support.
- 4 The greater the extent to which the unit are a team, the better the team functioning
- i The greater the extent to which the unit are a team, the better the participation, innovation, clarity of objectives and commitment to task excellence.
- 5 The greater the extent to which the unit are a team, the more positive the rating of manager behaviours within the team.
- i The greater the extent to which the unit are a team, the more positive the rating of manager communication, commitment to customer satisfaction, creating a team environment, participation, fairness, integrity and respect, valuing diversity, feedback and coaching within the team.
- 6 The relationship between the extent to which the unit are a team and social support will be mediated by team functioning.
- i The greater the extent to which the unit are a team and satisfaction with manager, team and colleague support will be mediated by objectives, participation, innovation and commitment to task excellence.
- ii The greater the extent to which the unit are a team and satisfaction with task appreciation, task challenge, practical assistance, reality check, emotional support, emotional challenge, and listening support will be mediated by objectives, participation, innovation and commitment to task excellence.
- 7 The relationship between team functioning and outcomes will be mediated by social support.
- i The relationship between participation, innovation, objectives and commitment to task excellence, and well-being, job satisfaction, and organisational commitment will be mediated by satisfaction with manager support, team support and colleagues support.
- ii The relationship between participation, innovation, objectives and commitment to task excellence, and well-being, job satisfaction, and organisational commitment will be mediated by satisfaction with task appreciation, task challenge, practical assistance, reality check, emotional support, emotional challenge and listening support.

- 8 The relationship between team functioning and work stressors will be mediated by social support.
- i The relationship between objectives, participation, innovation and commitment to task excellence and feedback, control, role clarity, role conflict, work demands, influence and job security will be mediated by satisfaction with manager support, team support and colleague support.
- ii The relationship between objectives, participation, innovation and commitment to task excellence and feedback, control, role clarity, role conflict, work demands, influence and job security will be mediated by satisfaction with task appreciation, task challenge, practical assistance, reality check, emotional support, emotional challenge and listening support.
- 9 The relationship between social support and outcomes will be mediated by work stressors.
- i The relationship between satisfaction with manager, team and colleague support, and well-being, job satisfaction and organisational commitment will be mediated by work demands, influence, control, feedback, role conflict, role clarity and feedback.
- ii The relationship between satisfaction with task appreciation, task challenge, practical assistance, reality check, emotional support, emotional challenge and listening support, and well-being, job satisfaction and organisational commitment will be mediated by work demands, influence, control, feedback, role conflict, role clarity and feedback.
- 10 The greater the agreement about the extent to which the unit are a team will predict well-being and performance outcomes.
- i The greater the agreement about the extent to which the unit are a team will predict well-being, job satisfaction, organisational commitment and performance outcomes.
- 11 The greater the agreement about the extent to which the unit are a team will predict work stressors.
- i The greater the agreement about the extent to which the unit are a team will predict feedback, control, role clarity, role conflict, influence, work demands, and job security.
- 12 a. The greater the agreement about the extent to which the unit are a team will predict satisfaction with support source.
  - b. The greater the agreement about the extent to which the unit are a team will predict satisfaction with support type.
- i The greater the agreement about the extent to which the unit are a team will predict satisfaction with manager, team and colleague support.
- ii The greater the agreement about the extent to which the unit are a team will predict satisfaction with task appreciation, task challenge, practical assistance, reality check, emotional support, emotional challenge and listening support.

- 13 The greater the agreement about the extent to which the unit are a team will predict team functioning.
- i The greater the agreement about the extent to which the unit are a team will predict participation, innovation, objectives and commitment to task excellence.
- 14 The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and well-being and performance outcomes.
- i The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and well-being, job satisfaction, organisational commitment.
- ii The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and waiting time and counter staff knowledge.
- 15 The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and team functioning.
- i The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and participation, innovation, clarity of objectives and commitment to task excellence.
- 16 The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and social support source and type.
- i The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and satisfaction with manager, team and colleague support.
- ii The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and satisfaction with task appreciation, task challenge, practical assistance, reality check, emotional support, emotional challenge and listening support.
- 17 The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and work stressors.
- i The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and control, feedback, influence, role clarity, role conflict, work demands and job security.

Appendix Two

**Preliminary Research Proposal Document** 

Preliminary Research Proposal The Post Office

# **Team Working**

The contribution of positive team processes to team performance and team member well-being



Joanna Bell

November 2000

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### **Research Objectives**

Work teams make a significant contribution to organisational success. It is therefore crucial to understand how to maximise their effectiveness.

The aim of the research is to explore team process factors that contribute to productive team working, focusing on team processes that promote effective communication, information sharing and the generation of innovative ideas within the team.

### **Research Process**

### **Data Collection**

- Study 1: Distribution of a short survey to a random sample of middle managers working in a range of environments i.e. teams, groups or alone.
- Study 2: Short survey. This will be sent to those individuals from stage 1 who identified that they work in a team, and to their colleagues working in the same team.

### Organisation contribution

- Access to employee database for random sampling.
- Individual and team performance data for the teams involved in study 2. For example, the degree to which set targets have been met.
- The researcher will meet all research costs.

### Timescale

Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Data Collection												
Study 1: Survey												
Study 2: Survey					1 5 - 5							
Organisation Feedback												
Feedback to study 1 teams					14							
Feedback to study 2 teams												
Report to organisation												

### **Benefits Post Office Ltd.**

### Feedback

### • Organisation Feedback

A report describing the main findings and detailing practical recommendations for developing positive team processes and enhancing team performance.

### Team Feedback

Study 1: Participants from study 1 will receive feedback on request.

Study 2: Teams will receive feedback regarding team functioning and performance.

### Benefits

### • Team

The research will develop our understanding of how team functioning impacts on the performance of the team and of the individuals within the team. Intervention strategies will be recommended which promote positive team processes thus improving team performance. While the research process itself will have the effect of team building and result in the teams feeling listened to and valued.

### • Individual

Positive team processes will impact positively on employee job satisfaction and moderate the individual's reaction to stress thus enhancing the ability to coping at work.

### • Organisational

An increase in positive team processes will have an impact on job satisfaction and team commitment, which in turn will reduce absenteeism and turnover. These developments thus have the potential to decrease organisational costs and improve team functioning, thereby increasing performance and quality of output.

### The Researcher: Joanna Bell

### Qualifications:

- Doctoral Student; Organisation Studies, Aston Business School, 1999- Present
- Management & Psychology BSc, Joint Honours, (including 1 year industrial placement), Aston University, 1995-1999

### **Research Interests:**

- Team working
- Social support, stress and well-being
- Virtual teamwork and the effect on employee well-being

### **Contact Details:**

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Appendix Three

### **Study One: Covering Letter**

<<Date>>

Dear <<Title>> <<Surname>>

### **RE: Supporting You In Your Work - Post Office Workforce Initiative**

This is the first of a large-scale survey being conducted within the Post Office in conjunction with Aston Business School and supported by Peter Turgoose, Personnel Director of Post Office Network.

The findings of this study will be a useful input to help Post Office Network plan and manage change more effectively, and help inform how approaches are developed and deployed to support you in your work. As we move towards the challenges ahead such as implementing the Universal Bank and Government GP, these factors will be critical in enabling as smooth a transition as possible.

This is not intended to replace the Employee Opinion Survey but covers some of the same issues in more depth. The survey asks for your views about your work, your relationships at work and your general well-being. This information is needed to gain an overall picture of you and your workplace to identify opportunities for improvement.

The information you provide is totally confidential. All data will be collected, held and analysed at Aston Business School, where I will have sole access to the completed questionnaires. An ID number is used on the surveys, this is necessary as a follow up study will be conducted using a subset of respondents. The Post Office organisation will at no point have access to individual responses or be able to identify individuals. The results from the survey will be communicated to each department. Such reports will not identify individual responses and will simply summarise the data, thus protecting your anonymity and confidentiality. If you have any queries or questions regarding any issues mentioned please do not hesitate to contact me.

Instructions on how to complete the questionnaire are given on the cover page. Please return the completed questionnaire using the pre-paid envelope within 3 weeks. Thank you in advance for completing the survey, it will be a valuable contribution to the research and development of approaches by Post Office Network.

Yours sincerely

Ioanna Kell

Joanna Bell, Project Manager

belljfl@aston.ac.uk / 0121 687 7673

### **Study One: Questionnaire**



### Post Office Network Workforce Initiative.

### What is this survey?

This survey is being carried out in conjunction with Aston Business School, Birmingham. It is the first stage of a programme of research that aims to identify causes of stress in the work environment and identify supportive relationships at work and their impact, thus building on previous work in this area. This study differs from the employee opinion survey as it focuses on particular aspects of your work in detail. It is intended that the research will lead to interventions that make tangible differences regarding how the organisation looks after and manages you, in the creation of supportive work environments.

The questions are broad and not intended to be relevant only to your business unit. This enables the study to be conducted across the organisation and reliable benchmark measures established.

### What is covered in this survey?

The questionnaire is divided into four sections. These sections are designed to capture the range of data required to gain an overall picture of your workplace and identify opportunities for improvement.

Section 1: The first section asks for important details about you and your job.

Section 2: This section is concerned with how you work and your views about your work.

Section 3: The third section includes questions about your relationships at work. It may seem repetitive, but different types of support are being assessed.

Section 4: The final section asks about your feelings towards your job and your well-being.

### Who will see my answers?

- The information you give is totally confidential.
- Data will be collected, held and analysed at Aston Business School (ABS).
- An ID number is used because a follow up study of a sub-set of respondents is planned
- The organisation will not have access to individual responses
- No-one other than the researcher at ABS will see your answers.
- A report will be sent to each department describing aggregated questionnaire details. These reports will not identify individual responses and will simply summarise data, thus protecting your anonymity and confidentiality.

### How long will it take?

The questionnaire should take 20-30 minutes to complete.

### How should I respond?

For the majority of questions you are asked to tick one response which best fits your views. Respond according to your first reaction. Do not spend too long on such questions. The third section requires some thought and may challenge the ways in which you view your work relationships.

### PLEASE READ EVERY QUESTION CAREFULLY BEFORE RESPONDING AND ANSWER EVERY QUESTION.

### **SECTION 1: Background Details**

### It is important that we know some background details. This will enable us to compare the experiences of different groups of employees.

### 1. About you (optional)

Are you: (tick)	Age:	Are you: (tick)	)	
Male 🛛	(yrs)	Single		
Female 🗆		Living with part	tner/married	
		Separated/divor	ced/widowed	
Nationality: (Country of birth):				
Ethnic Background: (tick)				
Bangladeshi	Indian		Pakistani	
Black-African	Black-C	aribbean 🗆	Black- other	
White	Chinese		Other:	
Education: (Please give the highes	level of qualification you	1 have achieved, e	.g. O' levels, D	egree)

### 2. About your job

a. Department:		346440 - 2					
b. Where are you located?	-						
c. Occupational level: (tick)							
Senior salaried/ Personal contact				CM2		CM3	
PO/PO(A)/CSA ZONE 2 Other:		PA/CSA ZONE 1		RA		Personal secretary	
d. Length of time in your cur	rent rol	e:	(yrs/n	nonths)			
e. Length of time in the organ	nisation	·	_(yrs/n	nonths)			
f. Type of contract: (tick)							
Part-time							
Full-time							
g. Contracted hours (per wee	k):						
h. On average how many hou	ırs per v	veek do you reg	ılarly w	ork ove	er your d	contracted hour	s?
None 🗆	1-3	□ 4-6		7-9		10+ 🗆	
							_

Please go to Section 2

### **SECTION 2: Your Job**

The following questions ask you about your job. Please answer all the questions, ticking the response which best describes the job you do *most of the time*.

1. Th	e following questions assess team working.	"Team"	refers to	the smalle	st team ui	nit in
which	h you work.					
a.	Do you work as part of a defined work team?					
	Yes 🛛 No 🗆	If no, ple	ase move t	o question 2	2	
b.	Does your team have clear team objectives? Yes D No D					
c.	Do you frequently work with other team memb Yes D No D	ers to achie	ve these te	am objective	es?	
d.	Are there different roles for team members with Yes I No I	hin this tean	n?			
e.	Is your team recognised by others in the busine Yes □ No □	ss unit as a	clearly def	ined team?		
f.	How long have you worked in your current tear	m?				
	(yrs/months)					
g.	How many people including yourself work in y	our team?				
	, , , , , , , , , , , , , , , , , , ,	our tourn.				
L				-		
2. The	following questions concern the amount of		u have in	your job.		
To wha	it extent do you:	Not at all	Just a little	Moderate amount	Quite a lot	A great deal
а.	Determine the methods and procedures you use in your work?					
b.	Choose what work you will carry out?					
c.	Decide when to take a break?					
d.	Vary how you do your work?					
e.	Plan your own work?					
f.	Carry out your work in the way you think best?					
2 The	following statements concern the informati		t abort		anformer	]
3. 1 ne	following statements concern the informati	Strongly	Agree	Neither	Disagree	Strongly
		Agree	Agree	agree nor disagree	Disugree	Disagree
а.	I usually know whether or not my work is					
Ŀ	satisfactory for this job. I often have trouble figuring out whether I'm		-		1	
b.	doing well or poorly on this job.					
с.	Most people I work with have a pretty good					
	idea of how well they are performing their work.					
d.	Most people I work with have trouble figuring out whether they are doing a good or bad job.					

### Appendix Three

Strongly Agree	Agree	Neither agree nor disagree	Disagree	Strongly Disagree
Not at all	Just a little	Moderate amount	Quite a lot	A great deal
				hh
ollowing pro Not at all	blems in Just a little	carrying o Moderate amount	<b>ut your jo</b> l Quite a lot	o? A great deal
				1
carrying ou Not at all	Just a	)? Moderate amount	Quite a lot	A great deal
carrying ou Not at all	<b>t your jol</b> Just a little	Moderate	Quite a lot	
carrying ou Not at all	Just a	Moderate		
	Not at all	Not at all     Just a little       Image: state of the stateo	disagree         disagree	disagree         disagree

Го wha	t extent:	Not at all	Just a little	Moderate amount	Quite a lot	A great deal
а.	Can you influence what goes on in your work area as a whole?					
b.	Does your immediate manager ask for your opinion before making decisions affecting your work?					
c.	Do you have the opportunity to contribute to meetings on new work developments?					
d.	Are you allowed to participate in decisions which affect you?					

. Thiı	nking about your own employment, how f	far do you a	agree with	n the follow	ing statem	ents?
		Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree
a.	If redundancies were announced, I think I would be selected to leave.					
b.	I have no worries about the future of my job.					
c.	When I think about the future of my job, I feel depressed.					
d.	I couldn't care less about job security.					
e.	I feel sure my job will continue here for a long time.					

## 10. Please indicate the extent to which you agree with the below statements addressing different aspects of your job.

aspects of your job.	Disagree very much	Disagree moderately	Disagree slightly	Agree slightly	Agree moderately	Agree very much
a. I feel I am being paid a fair amount for the work I do.	. or y maon	linodoratory	Jinghtty	Juguny		
<ul><li>b. There is really too little chance of promotion on my job.</li></ul>						
c. My manager is quite competent at doing his/her job.						
d. I am not satisfied with the benefits I receive.						
e. When I do a good job I receive the recognition for it that I should receive.						
f. Many of our rules and procedures make doing a good job difficult.						
g. I like the people I work with.						
h. I sometimes feel my job is meaningless.						
<ol> <li>Communication seems good within this organisation.</li> </ol>						
j. Pay rises are too far and few between.						
<li>k. Those who do well on the job stand a fair chance of being promoted.</li>					1	
<ol> <li>My manager is unfair to me.</li> </ol>						
m. The benefits we receive are as good as other organisations offer.						
n. I do not feel that the work I do is appreciated.						

### Appendix Three

		Disagree very much	Disagree moderately	Disagree slightly	Agree slightly	Agree moderately	Agree very much
0.	My efforts to do a good job are						
	seldom blocked by red tape.						
p.	I find I have to work harder at my job because of the incompetence of						
	people I work with.						
q.	I like doing the things I do at work.						
ų.	The doing the things I do at work.						
r.	The goals of this organisation are not						
	clear to me.						
s.	I feel unappreciated by the						
	organisation when I think about what						
	they pay me.						
t.	People get ahead as fast here as they						
	do in other places.						
u.	My manager shows too little interest						
	in the feelings of subordinates.						
v.	The benefit package we have is equitable.						
w.	There are few rewards for those who						
	work here.						
x.	I have too much to do at work.						
y.	I like my co-workers.						
z.	I often feel that I do not know what is						
	going on with the organisation.						
aa.	I feel a sense of pride in doing my						
	job.						
bb.	I feel satisfied with my chances for						
	salary increases.						
cc.	There are benefits we do not have						
	which we should have.						
dd.	I like my manager.						
ee	I have too much paperwork.						<u></u>
00.	r nu ve too maon paper work.						
ff.	I don't feel my efforts are rewarded						
	the way they should be.			1			
gg.	I am satisfied with my chances for						
	promotion.						
hh.	There is too much bickering and						
	fighting at work.						
ii.	My job is enjoyable.						
jj.	Work assignments are not fully						
55	explained.						

### Please go to Section 3

### **SECTION 3: Interactions at Work**

The following section explores different types of support. It is important to distinguish between the different types as each impact on individuals and their work environment in a unique way. Understanding of these differences is needed for implementing changes to improve your work environment.

- Please read each definition of support and respond to the questions that follow.
- The following codes are used to distinguish people in your work environment who may provide you with support.

Manager (M)	Your line / direct manager
Team member (T)	If you indicated that you work in a team: a fellow team member
Other Colleague (C)	Any other person at work <i>not</i> covered in the above

• You need to think about support in global terms not individual, e.g. the support you receive from your team as a whole not individuals within the team.

#### Support that others provide YOU with at work.

#### A) People who acknowledge your efforts and express appreciation for the work you do.

	None	Just a little	Moderate Amount	Quite a lot	A great deal
Μ					
Т					
С					
	Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
Μ					
Т					
С					
	T C M T	M T C Very dissatisfied M T	M     Very       C     Very       Very     Dissatisfied       M     Image: Constraint of the second	M     Image: Margin of the state of the stat	M     Image: Marcon strain strai

### B) People who challenge your way of thinking about your work in order to stretch you, motivate you, and lead you to greater creativity, enthusiasm and involvement in your work.

		None	Just a little	Moderate Amount	Quite a lot	A great deal
1. How much of the above support do	M					
youreceive from each type of person at	Т					
work?	С					
		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2.How satisfied are you with the overall	Μ					
quality of the above support you receive from each type of person at work?	Т					
	С					

### C) People who provide you with practical assistance such as pitching in to help you with a task that needed to be done.

		None	Just a little	Moderate Amou	nt Quite a lot	A great deal
1.How much of the above support do	M					
you receive from each type of person at	Т					
work?	С					
		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2. How satisfied are you with the overall	M					
quality of the above support you receive from each type of person at work?	Т					
	С					

#### Appendix Three

### D) People who are similar to you – see things the way you do – who help you confirm your perceptions and perspectives of the world and help you keep things in focus.

	0.110	None	Just a little	Moderate Amount	Quite a lot	A great deal
1. How much of the above support do						
you receive from each type of person at	Т					
work?	С					
		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2. How satisfied are you with the overall	Μ					
quality of the above support you receive from each type of person at work?	Т					
	С					

#### E) People who comfort you and indicate to you that they are on your side and care for you.

		None	Just a little	Moderate Amount	Quite a lot	A great deal
1. How much of the above support do	Μ					
you receive from each type of person at	Т					
work?	С					
		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2.How satisfied are you with the overall	Μ					
quality of the above support you     T       receive from each type of person at     C						
	С					

#### F) People who encourage you to re-evaluate your attitudes, values and feelings.

		None	Just a little	Moderate Amount	Quite a lot	A great deal
1. How much of the above support do	Μ					
you receive from each type of person at	Т					
work?	С					
		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2. How satisfied are you with the overall	Μ					
quality of the above support you receive from each type of person at work?	Т					
	С					

### G) People who listen to you with interest and understanding: who let you talk/let off steam without giving advice or being judgemental.

		None	Just a little	Moderate Amount	Quite a lot	A great deal
1.How much of the above support do					2760 E.C.	
you receive from each type of person at	Т					n - mu
work?	С					
		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2. How satisfied are you with the overall	Μ					
quality of the above support you receive     T       from each type of person at work?     C						
	C					

#### Please go to Section 4 - The Last Section

### **SECTION 4: Work and Well-Being**

Previous sections have asked about your work and relationships at work. In order to understand the impact these have on you, the following questions ask you about your general well-being.

1.1	How have you been feeling recently	i.e. over t	he past 4	weeks?		
		Not at all	Only occasionally	Quite often	Much of the time	Almost all of the time
a.	I have felt anxious.			onen	the time	
b.	I have felt optimistic.					
c.	I have felt depressed.					
d.	I have felt positive.					
e.	I have felt irritable.					
f. g.	I have felt loving and warm to others. I have felt energetic.					
h.	I have felt tearful.					
i.	I have felt calm.					
j.	I have felt unwell.					
k.	I have felt happy.					
l. m.	I have felt overwhelmed by everything. I have felt fit and healthy.					
n. o.	I have had difficulty sleeping. I have felt awake and alert.					
p.	I have felt angry with others.					
q.	I have felt enthusiastic.					
r.	I have felt afraid.					
s.	I have felt joyful.					
t.	I have had lots of aches and pains.					
u.	I have felt peaceful.					
v.	I have felt at ease.					
w.	I have felt like giving up.					
x.	I have felt ill.					
у.	I have felt relaxed.					

Thank you for completing this questionnaire.

It will be a valuable contribution to our study. Please turn over.

### Many thanks for completing this questionnaire.

Please check that you have answered all the questions and return in the pre-paid envelope ASAP within the next 3 weeks.

If you have any comments you would like to make please use this space.

ID

Joanna Bell, Organisation Studies, Aston Business School, Aston Triangle, Birmingham, B4 7ET.

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### Study One: Response Prompt Card



### Post Office Network Workforce Initiative

I recently contacted you with a survey relating to the above research project being conducted by Aston Business School and supported by Peter Turgoose, Personnel Director of Post Office Network. I would like to thank those of you who have already returned their survey. If you are still in the process of completing it, I do value your contribution and look forward to hearing from you shortly.

However, given the usual problems with distributing large numbers of surveys, it is very possible that you did not receive one to fill out or perhaps you have misplaced your copy. If this is the case, please call 0121 687 7673 to receive a new survey pack.

Thank you for your time. Your input is/will be a valuable contribution to the research.

J. F. L. Bell, Organisation Studies, Aston Business School, Aston Triangle, Birmingham, B4 7ET

### **Confirmatory Factor Analysis**

The fit indices generated from the confirmatory factor analysis for the type of support measure were slightly below the cut off levels for a model with good fit.

	Study 2	Study 1
Chi-squared	7992.596	8880.063
Degrees of freedom	797	797
Probability level	0.000	0.000
CFI	0.835	0.806
RMSEA	0.162	0.184
TLI	0.813	0.780

Table A4.01. Fit index: Type of support for study 1 and 2

The strength of regression weights suggested that two six factor structures may be more appropriate. The first analysis involved combining task appreciation and task challenge to form one factor. The second analysis involved combining practical assistance and reality check to form one factor. The fit indices are detailed below.

Table A4.02. Fit index: Type of support task appreciation and task challenge combined

	Type of Support
Chi-squared	9150.346
Degrees of freedom	797
Probability level	0.000
CFI	0.789
RMSEA	0.176
TLI	0.780

Table A4.03. Fit index: Type of support practical assistance and reality check combined

	Type of Support
Chi-squared	8530.685
Degrees of freedom	797
Probability level	0.000
CFI	0.802
RMSEA	0.180
TLI	0.780

#### Appendix Four

These indices are not significantly different from those obtained in the original factor analysis for study one. The measure and therefore the factor structure were constructed based on the empirical work of Pines at al., (1981). The analysis confirms that the original factor structure is the most appropriate. The results support the proposition that the source of support is more readily recognised by respondents than the type of support.

### **Study One: Results**

The relationship between teamwork, job satisfaction, well-being, organisational commitment, social support and work stressors were explored. In chapter 9 summary tables were provided of the stages involved prior to testing for mediation and of regressions testing for mediation in which variables were entered individually in separate regressions. The following tables provide these results in full.

### **Hypothesis 5**

The following tables show the regression results when each variable is entered individually into separate regressions. The tables will be presented grouped by dependent variable, in the following order: job satisfaction, well-being, organisational commitment. In each section source of support is followed by type of support.

The mediation tables contain three columns; the first (labelled DV) provides data relating to the direct relationship between team working and the dependent variable. These tables are presented in full in chapter 9, when presenting hypotheses 1. The second column shows the explanatory variables effect on the mediator, detailed in full in tables presented for hypothesis 4. The final column presents the mediation, specifically: social support mediating the relationship between team working and the dependent variable, job satisfaction or well-being or organisational commitment

### Job satisfaction Mediation Tables

### Source of support

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Controls β:			
	area manager	.164	.133	.088
	branch manager	.059	.122	011
	hours over none	.126	.103	.067
	hours over 1-3	.089	.020	.077
	hours over 4-6	.001	.071	040
	hours over 7-9	.136	.067	.098
	sex	.144	030	.161
	time in role	244	191	135
	type of contract	032	121	.038
	Change in R <sup>2</sup>	.118	.058	.118
2	<b>Mediator</b> $\beta$ : Manager sat			.575
	Change in R <sup>2</sup>			.318
3	IV β: Team	149	211	028
_	Change in R <sup>2</sup>	.021	.042	.001
	Total R <sup>2</sup>	.239	.100	.437
	Sig level	.009	.000	.556

Table A5.01. Satisfaction with manager support mediating the relationship between team and job satisfaction

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Controls <i>β</i> :			
	area manager	.164	.037	.121
	branch manager	.059	125	.051
	hours over none	.126	.104	.081
	hours over 1-3	.089	.068	.046
	hours over 4-6	.001	.068	052
	hours over 7-9	.136	.110	.089
	sex	.144	.112	.112
	time in role	244	.041	257
	type of contract	032	092	.037
	Change in R <sup>2</sup>	.118	.053	.119
2	<b>Mediator</b> $\beta$ : Colleague	- C41.		.323
	Change in R <sup>2</sup>			.109
3	<b>IV</b> β: Team	149	164	101
Stourses	Change in R <sup>2</sup>	.021	.026	.009
	Total R <sup>2</sup>	.239	.079	.237
	Sig level	.009	.007	.068

Table A5.02. Satisfaction with	colleague support mediating the relationship between team
	and job satisfaction

*Type of support* <u>Table A5.03</u>. Satisfaction with task appreciation support mediating the relationship between <u>team and job satisfaction</u>

1996 - 1988 1	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Controls <i>β</i> :			
	area manager	.164	.054	.135
	branch manager	.059	059	.091
	hours over none	.126	.091	.077
	hours over 1-3	.089	.084	.043
	hours over 4-6	.001	.153	081
	hours over 7-9	.136	.081	.093
	sex	.144	033	.162
	time in role	244	100	190
	type of contract	032	088	.015
	Change in R <sup>2</sup>	.118	.030	.118
2	<b>Mediator</b> $\beta$ : TA sat			.538
	Change in R <sup>2</sup>			.290
3	IV β: Team	149	183	050
	Change in R <sup>2</sup>	.021	.032	.002
	Total R <sup>2</sup>		.062	.410
	Sig level	.009	.002	.289

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Controls β:			
	area manager	.164	.118	.104
	branch manager	.059	.035	.041
	hours over none	.126	.061	.094
	hours over 1-3	.089	.042	.067
	hours over 4-6	.001	.066	032
	hours over 7-9	.136	.024	.124
	sex	.144	025	.157
	time in role	244	105	191
	type of contract	032	165	.052
	Change in R <sup>2</sup>	.118	.034	.118
2	<b>Mediator</b> $\beta$ : TC sat			.510
	Change in R <sup>2</sup>			.262
3	IV $\beta$ : Team	149	160	067
	Change in R <sup>2</sup>	.021	.024	.004
	Total R <sup>2</sup>		.058	.384
	Sig level	.009	.007	.254

 Table A5.04. Satisfaction with task challenge support mediating the relationship between

 team and job satisfaction

Table A5.05. Satisfaction with practical assistance support mediating the relationship between team and job satisfaction

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Controls <i>β</i> :			
	area manager	.164	.220	.052
	branch manager	.059	.057	.030
	hours over none	.126	.164	.041
	hours over 1-3	.089	.079	.049
	hours over 4-6	.001	.136	068
	hours over 7-9	.136	.045	.114
	sex	.144	015	.152
	time in role	244	117	185
	type of contract	032	207	.073
	Change in R <sup>2</sup>	.118	.070	.118
2	<b>Mediator</b> $\beta$ : PA sat			.507
	Change in R <sup>2</sup>			.249
3	IV β: Team	149	176	060
	Change in R <sup>2</sup>	.021	.029	.003
	Total R <sup>2</sup>		.099	.370
	Sig level	.009	.003	.333

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Controls β:			
	area manager	.164	.225	.061
	branch manager	.059	.024	.048
	hours over none	.126	.146	.059
	hours over 1-3	.089	.100	.043
	hours over 4-6	.001	.102	045
	hours over 7-9	.136	.081	.099
	sex	.144	.053	.120
	time in role	244	050	222
	type of contract	032	179	.049
	Change in R <sup>2</sup>	.118	.059	.118
2	<b>Mediator</b> $\beta$ : RC sat			.456
	Change in R <sup>2</sup>			.206
3	<b>IV</b> $\beta$ : Team	149	135	087
	Change in R <sup>2</sup>	.021	.017	.007
	Total R <sup>2</sup>		.076	.331
	Sig level	.009	.021	.084

### Table A5.06. Satisfaction with reality check support mediating the relationship between team and job satisfaction

 Table A5.07. Satisfaction with emotional support mediating the relationship between team

 and job satisfaction

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Controls <i>β</i> :			
	area manager	.164	.110	.109
	branch manager	.059	102	.110
	hours over none	.126	.135	.059
	hours over 1-3	.089	.025	.076
	hours over 4-6	.001	.079	038
	hours over 7-9	.136	.088	.093
	sex	.144	.017	.135
	time in role	244	065	212
	type of contract	032	076	.006
	Change in R <sup>2</sup>	.118	.053	.118
2	<b>Mediator</b> $\beta$ : ES sat			.497
	Change in R <sup>2</sup>			.243
3	IV β: Team	149	210	044
	Change in R <sup>2</sup>	.021	.041	.002
	Total R <sup>2</sup>		.094	.363
	Sig level	.009	.000	.371

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Controls β:			
	area manager	.164	.222	.047
	branch manager	.059	005	.062
	hours over none	.126	.089	.079
	hours over 1-3	.089	.163	.003
	hours over 4-6	.001	.125	065
	hours over 7-9	.136	.126	.070
	sex	.144	.033	.127
	time in role	244	053	217
	type of contract	032	158	.051
	Change in R <sup>2</sup>	.118	.061	.118
2	<b>Mediator</b> $\beta$ : EC sat			.526
	Change in R <sup>2</sup>			.270
3	<b>IV</b> $\beta$ : Team	149	166	062
	Change in R <sup>2</sup>	.021	.026	.003
	Total R <sup>2</sup>		.087	.391
	Sig level	.009	.005	.203

### Table A5.08 Satisfaction with emotional challenge mediating the relationship between team and job satisfaction

Table A5.09 Satisfaction with listening support mediating the relationship between team and job satisfaction

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Controls <i>β</i> :			
	area manager	.164	.199	.074
	branch manager	.059	027	.071
	hours over none	.126	.141	.062
	hours over 1-3	.089	.054	.064
	hours over 4-6	.001	.129	057
	hours over 7-9	.136	.150	.069
	sex	.144	.021	.134
	time in role	244	111	194
	type of contract	032	133	.028
	Change in R <sup>2</sup>	.118	.079	.118
2	<b>Mediator</b> $\beta$ : LS sat			.453
	Change in R <sup>2</sup>			.199
3	IV β: Team	149	144	084
-	Change in R <sup>2</sup>	.021	.019	.006
	Total R <sup>2</sup>		.098	.323
	Sig level	.009	.013	.099

### Mediation tables for well-being

### Source of Support

Table A5.10. Satisfaction with manager support mediating the relationship between team and well-being

	DV: Well-Being			
		DV	Mediator	DV
1	Controls β:			
	area manager	.002	.133	043
	branch manager	060	.122	101
	hours over none	.156	.103	.122
	hours over 1-3	.058	.020	.051
	hours over 4-6	.053	.071	.030
	hours over 7-9	.104	.067	.081
	sex	050	030	040
	time in role	269	191	205
	type of contract	065	121	025
	Change in R <sup>2</sup>	.079	.058	.079
2	<b>Mediator</b> $\beta$ : Manager			.332
	Change in R <sup>2</sup>			.112
3	<b>IV</b> β: Team	130	211	060
	Change in R <sup>2</sup>	.016	.042	.003
	Total R <sup>2</sup>		.100	.194
	Sig level	.025	.000	.281

Table A5.11. Satisfaction with colleague support mediating the relationship between team and well-being

	DV: Well-Being			
		DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.002	.037	092
	branch manager	060	125	148
	hours over none	.156	.104	.112
	hours over 1-3	.058	.068	.069
	hours over 4-6	.053	.068	.054
	hours over 7-9	.104	.110	.085
	sex	050	.112	064
	time in role	269	.041	236
	type of contract	065	092	.022
	Change in R <sup>2</sup>	.079	.053	.070
2	<b>Mediator</b> $\beta$ : Colleague			.181
	Change in R <sup>2</sup>			.037
3	IV β: Team	130	164	105
	Change in R <sup>2</sup>	.016	.026	.010
	Total R <sup>2</sup>		.079	.117
	Sig level	.025	.007	.080

### Type of Support

	DV: Well-Being			
		DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.002	.054	016
	branch manager	060	059	041
	hours over none	.156	.091	.126
	hours over 1-3	.058	.084	.030
	hours over 4-6	.053	.153	.004
	hours over 7-9	.104	.081	.077
	sex	050	033	039
	time in role	269	100	236
	type of contract	065	088	037
	Change in R <sup>2</sup>	.079	.030	.079
2	<b>Mediator</b> $\beta$ :TA sat			.326
	Change in R <sup>2</sup>			.111
3	IVs β: Team	130	183	071
	Change in R <sup>2</sup>	.016	.032	.005
	Total R <sup>2</sup>		.062	.195
	Sig level	.025	.002	.203

Table A5.12. Satisfaction with task appreciation support mediating the relationship between team and well-being

Table A5.13 Satisfaction with task challenge support mediating the relationship between team and well-being

	DV: Well-Being			
	<u> </u>	DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.002	.118	038
	branch manager	060	.035	072
	hours over none	.156	.061	.135
	hours over 1-3	.058	.042	.044
	hours over 4-6	.053	.066	.031
	hours over 7-9	.104	.024	.095
	sex	050	025	041
	time in role	269	105	234
	type of contract	065	165	010
	Change in R <sup>2</sup>	.079	.034	.079
2	<b>Mediator</b> $\beta$ : TC sat			.334
	Change in R <sup>2</sup>			.116
3	IVs β: Team	130	160	077
-	Change in R <sup>2</sup>	.016	.024	.005
	Total R <sup>2</sup>		.058	.200
	Sig level	.025	.007	.163

	DV: Well-Being			
		DV	Mediator	DV
1	Controls <i>β</i> :			
	area manager	.002	.220	069
	branch manager	060	.057	079
	hours over none	.156	.164	.103
	hours over 1-3	.058	.079	.033
	hours over 4-6	.053	.136	.010
	hours over 7-9	.104	.045	.089
	sex	050	015	045
	time in role	269	117	232
	type of contract	065	207	.001
	Change in R <sup>2</sup>	.079	.070	.079
2	<b>Mediator</b> $\beta$ : PA sat			.319
	Change in R <sup>2</sup>			.103
3	IVs β: Team	130	176	074
	Change in R <sup>2</sup>	.016	.029	.005
	Total R <sup>2</sup>		.099	.187
	Sig level	.025	.003	.183

 Table A5.14. Satisfaction with practical assistance support mediating the relationship

 between team and well-being

Table A5.15. Satisfaction with reality check support mediating the relationship between team and well-being

	DV: Well-Being			
		DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.002	.225	059
	branch manager	060	.024	067
	hours over none	.156	.146	.117
	hours over 1-3	.058	.100	.031
	hours over 4-6	.053	.102	.026
	hours over 7-9	.104	.081	.082
	sex	050	.053	064
	time in role	269	050	255
	type of contract	065	179	018
	Change in R <sup>2</sup>	.079	.059	.079
2	<b>Mediator</b> $\beta$ : RC sat			.268
-	Change in R <sup>2</sup>			.074
3	IVs $\beta$ : Team	130	135	094
<u> </u>	Change in R <sup>2</sup>	.016	.017	.008
	Total R <sup>2</sup>		.076	.161
	Sig level	.025	.021	.095

	DV: Well-Being			
		DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.002	.110	031
	branch manager	060	102	030
	hours over none	.156	.135	.116
	hours over 1-3	.058	.025	.050
	hours over 4-6	.053	.079	.030
	hours over 7-9	.104	.088	.078
	sex	050	.017	055
	time in role	269	065	250
	type of contract	065	076	043
	Change in R <sup>2</sup>	.079	.053	.079
2	<b>Mediator</b> $\beta$ : ES sat			.293
	Change in R <sup>2</sup>	ter anne		.090
3	<b>IV</b> $\beta$ : Team	130	210	069
	Change in R <sup>2</sup>	.016	.041	.004
	Total R <sup>2</sup>		.094	.173
	Sig level	.025	.000	.225

### Table A5.16 Satisfaction with emotional support mediating the relationship between team and well-being

# Table A5.17. Satisfaction with emotional challenge support mediating the relationship between team and well-being

	DV: Well-Being			
		DV	Mediator	DV
1	Controls β:			
	area manager	.002	.222	069
	branch manager	060	005	059
	hours over none	.156	.089	.128
	hours over 1-3	.058	.163	.006
	hours over 4-6	.053	.125	.014
	hours over 7-9	.104	.126	.064
	sex	050	.033	060
	time in role	269	053	252
	type of contract	065	158	015
	Change in R <sup>2</sup>	.079	.061	.079
2	<b>Mediator</b> $\beta$ : EC sat			.317
	Change in R <sup>2</sup>			.102
3	<b>IV</b> $\beta$ : Team	130	166	078
	Change in R <sup>2</sup>	.016	.026	.006
	Total R <sup>2</sup>		.087	.187
	Sig level	.025	.005	.164

	DV: Well-Being			
		DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.002	.199	048
	branch manager	060	027	054
	hours over none	.156	.141	.121
	hours over 1-3	.058	.054	.044
	hours over 4-6	.053	.129	.022
	hours over 7-9	.104	.150	.067
	sex	050	.021	055
	time in role	269	111	241
	type of contract	065	133	032
	Change in R <sup>2</sup>	.079	.079	.079
2	<b>Mediator</b> $\beta$ : LS sat			.247
	Change in R <sup>2</sup>			.063
3	<b>IV</b> $\beta$ : Team	130	144	095
	Change in R <sup>2</sup>	.016	.019	.008
	Total R <sup>2</sup>		.098	.150
	Sig level	.025	.013	.095

# Table A5.18 Satisfaction with listening support mediating the relationship between team and well-being

### Mediation in Organisational commitment

### Source of support

Table A5.19. Satisfaction with manager support mediating the relationship between team and organisational commitment

	<b>DV: Organisational commitment</b>			
		DV	Mediator	DV
1	Controls β:			
	area manager	.102	.133	.049
	branch manager	.091	.122	.043
	hours over none	068	.103	109
	hours over 1-3	056	.020	063
	hours over 4-6	008	.071	037
	hours over 7-9	.041	.067	.014
	sex	.057	030	.069
	time in role	211	191	135
	type of contract	.053	121	.102
	Change in R <sup>2</sup>	.105	.058	.105
2	<b>Mediator</b> $\beta$ :Manager sat			.398
	Change in R <sup>2</sup>			.160
3	<b>IV</b> $\beta$ : Team	153	211	069
	Change in R <sup>2</sup>	.022	.042	.004
	Total R <sup>2</sup>		.100	.269
	Sig level	.007	.000	.194

### Type of support

Table A5.20. Satisfaction with task appreciation support mediating the relationship between team and organisational commitment

	<b>DV: Organisational commitment</b>			
		DV	Mediator	DV
1150	Controls $\beta$ :			
	area manager	.102	.054	.080
	branch manager	.091	059	.115
	hours over none	068	.091	105
	hours over 1-3	056	.084	090
1	hours over 4-6	008	.153	070
	hours over 7-9	.041	.081	.008
	sex	.057	033	.071
	time in role	211	100	170
	type of contract	.053	088	.089
	Change in R2	.105	.030	.105
2	<b>Mediator</b> $\beta$ : TA Sat			.405
	Change in R <sup>2</sup>			.170
3	IV β: Team	153	183	079
	Change in R <sup>2</sup>	.022	.032	.006
	Total R <sup>2</sup>		.062	.281
	Sig level	.007	.002	.132

	<b>DV: Organisational com</b>	mitment		
		DV	Mediator	DV
1	Controls <i>β</i> :			
	area manager	.102	.118	.056
	branch manager	.091	.035	.078
	hours over none	068	.061	092
	hours over 1-3	056	.042	072
	hours over 4-6	008	.066	034
	hours over 7-9	.041	.024	.031
	sex	.057	025	.067
	time in role	211	105	170
	type of contract	.053	165	.117
	Change in R <sup>2</sup>	.105	.034	.105
2	<b>Mediator</b> $\beta$ : TC Sat			.386
	Change in R2			.155
3	<b>IV</b> <i>β</i> : Team	153	160	092
	Change in R <sup>2</sup>	.022	.024	.008
	Total R <sup>2</sup>		.058	.268
	Sig level	.007	.007	.084

Table A5.21. Satisfaction with task challenge support mediating the relationship between team and organisational commitment					
team and organisational commitment					

 Table A5.22. Satisfaction with practical assistance mediating the relationship between team

 and organisational commitment

	<b>DV: Organisational com</b>	mitment		
		DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.102	.220	.035
	branch manager	.091	.057	.074
	hours over none	068	.164	119
	hours over 1-3	056	.079	080
	hours over 4-6	008	.136	050
	hours over 7-9	.041	.045	.027
	sex	.057	015	.062
	time in role	211	117	179
	type of contract	.053	207	.116
	Change in R <sup>2</sup>	.105	.070	.105
2	<b>Mediator</b> $\beta$ : PA Sat			.303
-	Change in R <sup>2</sup>			.096
3	IVs : Team	153	176	100
	Change in R <sup>2</sup>	.022	.029	.009
	Total R <sup>2</sup>		.099	.210
	Sig level	.007	.003	.070

	<b>DV: Organisational com</b>	mitment		
		DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.102	.110	.065
	branch manager	.091	102	.125
	hours over none	068	.135	113
	hours over 1-3	056	.025	064
	hours over 4-6	008	.079	035
	hours over 7-9	.041	.088	.011
	sex	.057	.017	.051
	time in role	211	065	190
	type of contract	.053	076	.079
	Change in R <sup>2</sup>	.105	.053	.105
2	<b>Mediator</b> $\beta$ : ES Sat			.332
	Change in R <sup>2</sup>			.116
3	<b>IV</b> <i>β</i> : Team	153	210	084
	Change in R <sup>2</sup>	.022	.041	.006
	Total R <sup>2</sup>		.094	.227
	Sig level	.007	.000	.128

Table A5.23. Satisfaction with emotional support mediating the relationship between team	
and organisational commitment	

Table A5.24 Satisfaction with emotional challenge mediating the relationship between team and organisational commitment

	<b>DV: Organisational com</b>	mitment		
		DV	Mediator	DV
1	Controls <i>β</i> :			
	area manager	.102	.222	.029
	branch manager	.091	005	.093
	hours over none	068	.089	097
	hours over 1-3	056	.163	109
	hours over 4-6	008	.125	050
	hours over 7-9	.041	.126	001
	sex	.057	.033	.046
	time in role	211	053	194
	type of contract	.053	158	.105
	Change in R <sup>2</sup>	.105	.061	.105
2	<b>Mediator</b> $\beta$ : EC Sat			.328
	Change in R <sup>2</sup>			.111
3	IV β: Team	153	166	099
	Change in R <sup>2</sup>	.022	.026	.009
	Total R <sup>2</sup>		.087	.225
	Sig level	.007	.005	.070

## Hypothesis 7

As in the previous section, these tables show the mediation regression results when each variable is entered individually into separate regressions. The dependent variable in this section is influence. Source of support is followed by type of support.

#### Source of support

Table A5.25. Satisfaction with manager support mediating the relationship between team
working and influence

	DV: Influence			
		DV	Mediator	DV
1	Controls β:			
	area manager	.143	.133	.085
	branch manager	.216	.122	.163
	hours over none	.064	.103	.019
	hours over 1-3	083	.020	091
	hours over 4-6	069	.071	100
	hours over 7-9	.031	.067	.002
	sex	088	030	075
	time in role	227	191	144
	type of contract	.064	121	.117
	Change in R <sup>2</sup>	.127	.058	.127
2	<b>Mediator</b> $\beta$ : Manager sat			.438
	Change in R <sup>2</sup>			.195
3	IVs β: Team	174	211	.082
	Change in R <sup>2</sup>	.029	.042	.006
	Total R <sup>2</sup>	.156	.100	.328
	Sig level	.002	.000	.110

	DV: Influence			
		DV	Mediator	DV
1	Controls <i>β</i> :			
	area manager	.143	.037	.055
	branch manager	.216	125	.164
	hours over none	.064	.104	015
	hours over 1-3	083	.068	081
	hours over 4-6	069	.068	082
	hours over 7-9	.031	.110	.004
	sex	088	.112	121
	time in role	227	.041	249
	type of contract	.064	092	.137
	Change in R <sup>2</sup>	.127	.053	.127
2	<b>Mediator</b> $\beta$ : Colleague		164	.233
	Change in R <sup>2</sup>			.061
3	<b>IVs</b> β: Team	174		.123
	Change in R <sup>2</sup>	.029	.026	.014
	Total R <sup>2</sup>	.156	.079	.203
	Sig level	.002	.007	.031

Table A5.26. Satisfaction with colleague support mediating the relationship between to	eam				
Table A5.26. Satisfaction with colleague support mediating the relationship between team working and influence					

## Type of support

Table A5.27. Satisfaction with task appreciation mediating the relationship between team working and influence

	DV: Influence			
		DV	Mediator	DV
1	Controls <i>β</i> :			
	area manager	.143	.054	.123
	branch manager	.216	059	.238
	hours over none	.064	.091	.031
	hours over 1-3	083	.084	144
	hours over 4-6	069	.153	126
	hours over 7-9	.031	.081	.001
	sex	088	033	076
	time in role	227	100	190
	type of contract	.064	088	.096
	Change in R <sup>2</sup>	.127	.030	.127
2	<b>Mediator</b> $\beta$ : TA Sat		183	.369
	Change in R <sup>2</sup>			.273
3	IVs β: Team	174		.107
5	Change in R <sup>2</sup>	.029	.032	.000
	Total R <sup>2</sup>	.156	.062	.283
	Sig level	.002	.002	.043

	DV: Influence			
		DV	Mediator	DV
1	Controls <i>β</i> :	÷		
	area manager	.143	.118	.100
	branch manager	.216	.035	.203
	hours over none	.064	.061	.042
	hours over 1-3	083	.042	098
	hours over 4-6	069	.066	093
	hours over 7-9	.031	.024	.022
	sex	088	025	079
	time in role	227	105	189
	type of contract	.064	165	.124
	Change in R <sup>2</sup>	.127	.034	.127
2	<b>Mediator</b> $\beta$ : TC Sat		160	.366
	Change in R <sup>2</sup>			.142
3	<b>IVs</b> β: Team	174		.116
	Change in R <sup>2</sup>	.029	.024	.012
	Total R <sup>2</sup>	.156	.058	.281
	Sig level	.002	.007	.027

Table A5.28. Satisfaction with task challenge mediating the relationship between te	am
working and influence	

Table A5.29. Satisfaction with practical assistance mediating the relationship between team working and influence

	DV: Influence			
		DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.143	.220	.060
	branch manager	.216	.057	.195
	hours over none	.064	.167	.002
	hours over 1-3	083	.079	112
	hours over 4-6	069	.136	120
	hours over 7-9	.031	.045	.015
	sex	088	015	083
	time in role	227	117	184
	type of contract	.064	207	.141
	Change in R <sup>2</sup>	.127	.070	.127
2	<b>Mediator</b> $\beta$ : PA Sat		176	.375
-	Change in R <sup>2</sup>			.144
3	IVs β: Team	174		.108
	Change in R <sup>2</sup>	.029	.029	.011
	Total R <sup>2</sup>	.156	.099	.282
	Sig level	.002	.003	.040

	DV: Influence			
		DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.143	.225	.066
	branch manager	.216	.024	.208
	hours over none	.064	.146	.014
	hours over 1-3	083	.100	177
	hours over 4-6	069	.102	104
	hours over 7-9	.031	.081	.004
	sex	088	.053	107
	time in role	227	050	210
	type of contract	.064	179	.125
	Change in R <sup>2</sup>	.127	.059	.127
2	<b>Mediator</b> $\beta$ : RC Sat		135	.343
	Change in R <sup>2</sup>			.122
3	<b>IVs</b> <i>β</i> : Team	174		.128
	Change in R <sup>2</sup>	.029	.017	.015
	Total R <sup>2</sup>	.156	.076	.264
	Sig level	.002	.021	.016

Table A5.30 Satisfaction with reality check mediating the relationship between team working and influence

 Table A5.31. Satisfaction with emotional support mediating the relationship between team

 working and influence

	DV: Influence			
		DV	Mediator	DV
1	Controls β:			
	area manager	.143	.110	.104
	branch manager	.216	102	.252
	hours over none	.064	.135	.017
	hours over 1-3	083	.025	091
	hours over 4-6	069	.079	097
	hours over 7-9	.031	.088	.000
	sex	088	.017	094
	time in role	227	065	205
	type of contract	.064	076	.090
	Change in R <sup>2</sup>	.127	.053	.127
2	<b>Mediator</b> $\beta$ : ES Sat			.352
	Change in R <sup>2</sup>			.132
3	IVs β: Team	174	210	.101
	Change in R <sup>2</sup>	.029	.041	.009
	Total R <sup>2</sup>	.156	.094	.268
	Sig level	.002	.000	.060

	DV: Influence			1
		DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.143	.222	.063
	branch manager	.216	005	.218
	hours over none	.064	.089	.032
	hours over 1-3	083	.163	141
	hours over 4-6	069	.125	114
	hours over 7-9	.031	.126	014
	sex	088	.033	100
	time in role	227	053	209
	type of contract	.064	158	.120
	Change in R <sup>2</sup>	.127	.061	.127
2	<b>Mediator</b> $\beta$ : EC Sat		166	.358
	Change in R <sup>2</sup>			.134
3	<b>IVs</b> β: Team	174		.115
	Change in R <sup>2</sup>	.029	.026	.012
	Total R <sup>2</sup>	.156	.087	.272
	Sig level	.002	.005	.030

Table A5.32. Satisfaction with emotional challenge mediating the relationship between team
working and influence

<u>Table A5.33.</u> Satisfaction with listening support mediating the relationship between team working and influence

	DV: Influence			
		DV	Mediator	DV
1	Controls $\beta$ :			
	area manager	.143	.199	.081
	branch manager	.216	027	.225
	hours over none	.064	.141	.021
	hours over 1-3	083	.054	099
	hours over 4-6	069	.129	109
	hours over 7-9	.031	.150	015
	sex	088	.021	095
	time in role	227	111	193
	type of contract	.064	133	.105
	Change in R <sup>2</sup>	.127	.079	.127
2	<b>Mediator</b> $\beta$ : LS Sat		144	.308
	Change in R <sup>2</sup>			.099
3	IVs β: Team	174		.130
	Change in R <sup>2</sup>	.029	.019	.016
	Total R <sup>2</sup>	.156	.098	.241
	Sig level	.002	.013	.016

## **Hypothesis 8**

The regression tables shown in this section reflect stages one and two of the mediation process suggested by Baron and Kenny (1986). Stage one establishes whether there is a direct relationship between the explanatory variables and the dependent variable, in this case a direct effect of social support on the well-being outcomes. Stage two establishes whether there is a direct relationship between the explanatory variables and the mediator variables, in this case a direct relationship between the explanatory variables and the mediator variables, in this case a direct relationship between social support variables and influence. Finally the mediation regression are presented with one variable in entered individually into separate regression analyses.

#### Stage 1

Direct effect of social support on well-being, job satisfaction and organisational commitment. As in the previous sections social support type will follow source.

#### Source of support

Table A5.34.Satisfaction with manager support on job satisfaction, well-being and organisational commitment

DV		Job Satisfaction	Well-being	Organisational commitment
1	Controls $\beta$ :			
	team	.149	.130	.153
	area manager	.164	.002	.102
	b'h manager	.059	060	.091
	hrs ov'r none	.126	.156	068
	hrs over 1-3	.089	.058	056
	hrs over 4-6	.001	.053	008
	hrs over 7-9	.136	.104	.041
	sex	.144	050	.057
	time in role	244	269	211
	contract	032	065	.053
	Change R <sup>2</sup>	.139	.095	.127
2	IV B: Man sat	.575	.575	.398
	Change R <sup>2</sup>	.298	.099	.142
	Total R <sup>2</sup>	.437	.194	.270
	Sig level	.000	.000	.000

DV		Job Satisfaction	Well-being	Organisational commitment
1	Controls $\beta$ :			
	team	.154	.105	.158
	area manager	.133	043	.104
	b'h manager	.011	089	.092
	hrs ov'r none	.114	.139	047
	hrs over 1-3	.068	.046	079
	hrs over 4-6	030	.040	042
	hrs over 7-9	.125	.084	.033
	sex	.149	065	.050
	time in role	243	257	213
	contract	.007	005	.073
	Change R <sup>2</sup>	.142	.087	.127
2	IV $\beta$ : Coll sat	.323	.181	.260
di la constante	Change R <sup>2</sup>	.098	.030	.063
	Total R <sup>2</sup>	.238	.117	.190
	Sig level	.000	.003	.000

Table A5.35 Satisfaction with colleague support on job satisfaction, well-being and organisational commitment

Note: the beta weights are different for colleague ones as there is data missing.

## Type of support

Table A5.36 Satisfaction with task appreciation on job satisfaction, well-being and organisational commitment

DV		Job Satisfaction	Well-being	Organisational commitment
1	Controls $\beta$ :			
	team	.149	.130	.153
	area manager	.164	.002	.102
	b'h manager	.059	060	.091
	hrs ov'r none	.126	.156	068
	hrs over 1-3	.089	.058	056
	hrs over 4-6	.001	.053	008
	hrs over 7-9	.136	.104	.041
	sex	.144	050	.057
	time in role	244	269	211
	contract	032	065	.053
	Change R <sup>2</sup>	.139	.095	.127
2	IV $\beta$ : TA sat	.538	.326	.405
	Change R <sup>2</sup>	.271	.100	.154
	Total R <sup>2</sup>	.410	.195	.281
10.00	Sig level	.000	.000	.000

DV		Job Satisfaction	Well-being	Organisational commitment
1	Controls $\beta$ :			
	team	.149	.130	.153
	area manager	.164	.002	.102
	b'h manager	.059	060	.091
	hrs ov'r none	.126	.156	068
	hrs over 1-3	.089	.058	056
	hrs over 4-6	.001	.053	008
	hrs over 7-9	.136	.104	.041
	sex	.144	050	.057
	time in role	244	269	211
	contract	032	065	.053
	Change R <sup>2</sup>	.139	.095	.127
2	IV $\beta$ : TC sat	.510	.334	.386
	Change R <sup>2</sup>	.245	.105	.140
	Total R <sup>2</sup>	.384	.200	.268
	Sig level	.000	.000	.000

Table A5.37. Satisfaction with task challenge on job satisfaction, well-being and organisational commitment

Table A5.38. Satisfaction with practical assistance on job satisfaction, well-being and organisational commitment

DV		Job Satisfaction	Well-being	Organisational commitment
1	Controls $\beta$ :		1	
	team	.149	.130	.153
	area manager	.164	.002	.102
	b'h manager	.059	060	.091
	hrs ov'r none	.126	.156	068
	hrs over 1-3	.089	.058	056
	hrs over 4-6	.001	.053	008
	hrs over 7-9	.136	.104	.041
	sex	.144	050	.057
	time in role	244	269	211
	contract	032	065	.053
	Change R <sup>2</sup>	.139	.095	.127
2	IV $\beta$ : PA sat	.507	.319	.303
	Change R <sup>2</sup>	.231	.092	.083
	Total R <sup>2</sup>	.370	.186	.210
115	Sig level	.000	.000	.000

DV		Job Satisfaction	Well-being	Organisational commitment
1	Controls $\beta$ :			
	team	.149	.130	.153
	area manager	.164	.002	.102
	b'h manager	.059	060	.091
	hrs ov'r none	.126	.156	068
	hrs over 1-3	.089	.058	056
	hrs over 4-6	.001	.053	008
	hrs over 7-9	.136	.104	.041
	sex	.144	050	.057
	time in role	244	269	211
	contract	032	065	.053
	Change R <sup>2</sup>	.139	.095	.127
2	IV $\beta$ : RC sat	.456	.268	.283
	Change R <sup>2</sup>	.192	.066	.074
	Total R <sup>2</sup>	.332	.161	.201
	Sig level	.000	.000	.000

Table A5.39. Satisfaction with reality check on job satisfaction, well-being and organisational commitment

Table A5.40 Satisfaction with emotional support on job satisfaction, well-being and organisational commitment

DV		Job Satisfaction	Well-being	Organisational commitment
1	Controls $\beta$ :			
	team	.149	.130	.153
	area manager	.164	.002	.102
	b'h manager	.059	060	.091
	hrs ov'r none	.126	.156	068
	hrs over 1-3	.089	.058	056
	hrs over 4-6	.001	.053	008
	hrs over 7-9	.136	.104	.041
	sex	.144	050	.057
	time in role	244	269	211
	contract	032	065	.053
	Change R <sup>2</sup>	.139	.095	.127
2	IV $\beta$ : ES sat	.497	.293	.332
	Change R <sup>2</sup>	.224	.078	.100
	Total R <sup>2</sup>	.363	.173	.227
	Sig level	.000	.000	.000

DV		Job Satisfaction	Well-being	Organisational commitment
1	Controls $\beta$ :			
	team	.149	.130	.153
	area manager	.164	.002	.102
	b'h manager	.059	060	.091
	hrs ov'r none	.126	.156	068
	hrs over 1-3	.089	.058	056
	hrs over 4-6	.001	.053	008
	hrs over 7-9	.136	.104	.041
	sex	.144	050	.057
	time in role	244	269	211
	contract	032	065	.053
	Change R <sup>2</sup>	.139	.095	.127
2	<b>ΙV</b> <i>β</i> : EC	.526	.317	.328
	Change R <sup>2</sup>	.252	.092	.098
	Total R <sup>2</sup>	.391	.187	.226
	Sig level	.000	.000	.000

Table A5.41. Satisfaction with emotional challenge on job satisfaction, well-being and organisational commitment

Table A5.42. Satisfaction with listening support on job satisfaction, well-being and organisational commitment

DV		Job Satisfaction	Well-being	Organisational commitment
1	Controls $\beta$ :			
	team	.149	.130	.153
	area manager	.164	.002	.102
	b'h manager	.059	060	.091
	hrs ov'r none	.126	.156	068
	hrs over 1-3	.089	.058	056
	hrs over 4-6	.001	.053	008
	ver 7-9	.136	.104	.041
	sex	.144	050	.057
	time in role	244	269	211
	Contract	032	065	.053
	Change R <sup>2</sup>	.139	.095	.127
2	IV $\beta$ : LS sat	.453	.247	.312
	Change R <sup>2</sup>	.185	.055	.088
	Total R <sup>2</sup>	.324	.150	.215
	Sig level	.000	.000	.000

#### Stage 2

Direct effect of social support on work stressors. As in the previous sections social support type will follow source.

#### Source of support

Table A5.43. Satisfaction with manager support and colleague support on work stressors

DV	Influence	Manager	Colleague
1	Controls $\beta$ :		
	team	.174	.161
	area manager	.143	.164
	b'h manager	.216	.134
	hrs ov'r none	.064	.009
	hrs over 1-3	083	065
	hrs over 4-6	069	067
	hrs over 7-9	.031	.030
	sex	088	095
	time in role	227	239
	contract	.064	.116
	Change R <sup>2</sup>	.155	.153
2	IV $\beta$ : Manager	.438	.233
	Change R <sup>2</sup>	.173	.050
	Total R <sup>2</sup>	.328	.203
	Sig level	.000	.000

#### Type of support

Table A5.44. Satisfaction with social support types on work stressors

DV	Influence	TA	TC	PA	RC	ES	EC	LS
1	Controls $\beta$ :					10		
	team	.174	.174	.174	.174	.174	.174	.174
	area manager	.143	.143	.143	.143	.143	.143	.143
	b'h manager	.216	.216	.216	.216	.216	.216	.216
	hrs ov'r none	.064	.064	.064	.064	.064	.064	.064
	hrs over 1-3	083	083	083	083	083	083	083
	hrs over 4-6	069	069	069	069	069	069	069
	hrs over 7-9	.031	.031	.031	.031	.031	.031	.031
	sex	088	088	088	088	088	088	088
	time in role	227	227	227	227	227	227	227
	contract	.064	.064	.064	.064	.064	.064	.064
	Change R <sup>2</sup>	.155	.155	.155	.155	.155	.155	.115
2	IV $\beta$ : Types	.369	.366	.375	.343	.352	.358	.308
	Change R <sup>2</sup>	.128	.126	.126	.109	.112	.117	.085
	Total R <sup>2</sup>	.283	.281	.281	.264	.267	.272	.240
	Sig level	.000	.000	.000	.000	.000	.000	.000

	DV: Well-being			
		DV	Mediator	DV
1	Controls β:			
	Team	.130	.174	.130
	area manager	.002	.143	.002
	branch manager	060	.216	060
	hours over none	.156	.064	.156
	hours over 1-3	.058	083	.058
	hours over 4-6	.053	069	.053
	hours over 7-9	.104	.031	.104
	sex	050	088	050
	time in role	269	227	269
	type of contract	065	.064	065
	Change in R <sup>2</sup>	.095	.155	.095
2	Mediator $\beta$ : Influence		.438	.326
	Change in R <sup>2</sup>		.173	.090
3	<b>IV</b> $\beta$ : Manager support	.575		.238
	Change in R <sup>2</sup>	.099		.041
	Total R <sup>2</sup>	.194	.328	.225
	Sig level	.000	.000	.000

Influence mediating the relationship between social support and well-being outcomes <u>Table A5.45</u>. Influence mediating the relationship between satisfaction with manager support and well-being

Table A5.46 Influence mediating the relationship between satisfaction with manager support and job satisfaction

	<b>DV:</b> Job satisfaction			
		DV	Mediator	DV
1	Controls β:			
	Team	.149	.174	.149
	area manager	.164	.143	.164
	branch manager	.059	.216	.059
	hours over none	.126	.064	.126
	hours over 1-3	.089	083	.089
	hours over 4-6	.001	069	.001
	hours over 7-9	.136	.031	.136
	sex	.144	088	.144
	time in role	244	227	244
	type of contract	032	.064	032
	Change in R <sup>2</sup>	.139	.155	.139
	Mediator $\beta$ : Influence		.438	.523
	Change in R <sup>2</sup>		.173	.231
3	<b>IV</b> $\beta$ : Manager support	.575		.435
	Change in R <sup>2</sup>	.298		.136
	Total R <sup>2</sup>	.437	.328	.505
	Sig level	.000	.000	.000

	<b>DV: Organisational comm</b>	nitment		
		DV	Mediator	DV
1	Controls β:	Color CHRINA		
	Team	.153	.174	.153
	area manager	.102	.143	.102
	branch manager	.091	.216	.091
	hours over none	068	.064	068
	hours over 1-3	056	083	056
	hours over 4-6	008	069	008
	hours over 7-9	.041	.031	.041
	sex	.057	088	.057
	time in role	211	227	211
	type of contract	.053	.064	.053
	Change in R <sup>2</sup>	.127	.155	.127
2	Mediator $\beta$ : Influence		.438	.314
	Change in R <sup>2</sup>		.173	.083
3	<b>IV</b> $\beta$ : Manager support	.398		.327
	Change in R <sup>2</sup>	.142		.077
	Total R <sup>2</sup>	.270	.328	.287
	Sig level	.000	.000	.000

 Table A5.47. Influence mediating the relationship between satisfaction with manager

 support and organisational commitment

Table A5.48. Influence mediating the relationship between satisfaction with colleague support and well-being

	DV: Well-being			
		DV	Mediator	DV
1	Controls <i>β</i> :			
	Team	.105	.161	.105
	area manager	043	.164	043
	branch manager	089	.134	089
	hours over none	.139	.009	.139
	hours over 1-3	.046	065	.046
	hours over 4-6	.040	067	.040
	hours over 7-9	.084	.030	.084
	sex	065	095	065
	time in role	257	239	257
	type of contract	005	.116	005
	Change in R <sup>2</sup>	.087	.153	.087
2	<b>Mediator</b> $\beta$ : Influence		.233	.283
	Change in R <sup>2</sup>		.050	.169
3	<b>IV</b> $\beta$ : Colleague support	.181		.115
	Change in R <sup>2</sup>	.030		.012
	Total R <sup>2</sup>		.203	.181
	Sig level	.003	.000	.048

	<b>DV:</b> Job satisfaction			
		DV	Mediator	DV
1	Controls β:			
	Team	.154	.161	.154
	area manager	.133	.164	.133
	branch manager	.011	.134	.011
	hours over none	.114	.009	.114
	hours over 1-3	.068	065	.068
	hours over 4-6	030	067	030
	hours over 7-9	.125	.030	.125
	sex	.149	095	.149
	time in role	243	239	243
	Type of contract	.007	.116	.007
	Change in R <sup>2</sup>	.142	.153	.142
2	Mediator $\beta$ : Influence		.233	.527
	Change in R <sup>2</sup>		.050	.236
3	<b>IV</b> $\beta$ : Colleague support	.323		.212
	Change in R <sup>2</sup>	.098		.039
	Total R <sup>2</sup>	.238	.203	.416
	Sig level	.000	.000	.000

Table A5.49. Inf.	luence mediating the relationsh	ip between satisfaction with colleague				
	support and job satisfaction					

Table A5.50 Influence mediating the relationship between satisfaction with colleague support and organisational commitment

	<b>DV: Organisational comm</b>			
	0	DV	Mediator	DV
1	Controls $\beta$ :			
	Team	.158	.161	.158
	area manager	.104	.164	.104
	branch manager	.092	.134	.092
	hours over none	047	.009	047
	hours over 1-3	079	065	079
	hours over 4-6	042	067	042
	hours over 7-9	.033	.030	.033
	sex	.050	095	.050
	time in role	213	239	213
	type of contract	.073	.116	.073
	Change in R <sup>2</sup>	.127	.153	.127
2	<b>Mediator</b> $\beta$ : Influence		.233	.321
	Change in R <sup>2</sup>		.050	.087
3	<b>IV</b> $\beta$ : Colleague support	.260		.197
	Change in R <sup>2</sup>	.063		.034
	Total R <sup>2</sup>	.190	.203	.248
	Sig level	.000	.000	.001

	DV: Well-being			
	<u> </u>	DV	Mediator	DV
1	Controls β:			
	Team	.130	.174	.130
	area manager	.002	.143	.002
	branch manager	060	.216	060
	hours over none	.156	.064	.156
	hours over 1-3	.058	083	.058
	hours over 4-6	.053	069	.053
	hours over 7-9	.104	.031	.104
	sex	050	088	050
	time in role	269	227	269
	type of contract	065	.064	065
	Change in R <sup>2</sup>	.095	.155	.095
2	Mediator $\beta$ : Influence		.369	.326
	Change in R <sup>2</sup>		.128	.090
3	<b>IV</b> $\beta$ : TA satisfaction	.326		.242
	Change in R <sup>2</sup>	.100		.047
	Total R <sup>2</sup>	.195	.283	.232
	Sig level	.000	.000	.000

Table A5.51 Influence mediating the relationship between TA satisfact	on and well-being
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Table A5.52 Influence mediating the relationship between TA satisfaction and job satisfaction

	<b>DV:</b> Job satisfaction			
		DV	Mediator	DV
1	Controls $\beta$ :			
	Team	.149	.174	.149
	area manager	.164	.143	.164
	branch manager	.059	.216	.059
	hours over none	.126	.064	.126
	hours over 1-3	.089	083	.089
	hours over 4-6	.001	069	.001
	hours over 7-9	.136	.031	.136
	sex	.144	088	.144
	time in role	244	227	244
	type of contract	032	.064	032
	Change in R <sup>2</sup>	.139	.155	.139
2	Mediator $\beta$ : Influence		.369	.523
	Change in R <sup>2</sup>		.128	.231
3	<b>IV</b> $\beta$ : TA satisfaction	.538		.406
	Change in R <sup>2</sup>	.271		.131
	Total R <sup>2</sup>	.410	.283	.501
	Sig level	.000	.000	.000

	<b>DV: Organisational com</b>	mitment		
		DV	Mediator	DV
1	Controls $\beta$ :			
	Team	.153	.174	.153
	area manager	.102	.143	.102
	branch manager	.091	.216	.091
	hours over none	068	.064	068
	hours over 1-3	056	083	056
	hours over 4-6	008	069	008
	hours over 7-9	.041	.031	.041
	sex	.057	088	.057
	time in role	211	227	211
	type of contract	.053	.064	.053
	Change in R <sup>2</sup>	.127	.155	.127
2	Mediator $\beta$ : Influence		.369	.314
	Change in R <sup>2</sup>		.128	.083
3	<b>IV</b> $\beta$ : TA satisfaction	.405		.340
	Change in R <sup>2</sup>	.154		.092
	Total R <sup>2</sup>	.281	.283	.303
	Sig level	.000	.000	.000

Table A5.53. Influence mediating the relationship between TA satisfaction and organisational commitment

Table A5.54. Influence mediating the relationship between TC satisfaction and well-being

	DV: Well-being			
		DV	Mediator	DV
1	Controls $\beta$ :			
	Team	.130	.174	.130
	area manager	.002	.143	.002
	branch manager	060	.216	060
	hours over none	.156	.064	.156
	hours over 1-3	.058	083	.058
	hours over 4-6	.053	069	.053
	hours over 7-9	.104	.031	.104
	sex	050	088	050
	time in role	269	227	269
	type of contract	065	.064	065
	Change in R <sup>2</sup>	.095	.155	.095
2	Mediator $\beta$ : Influence		.366	.326
	Change in R <sup>2</sup>		.126	.090
3	<b>IV</b> $\beta$ : TC satisfaction	.334		.252
	Change in R <sup>2</sup>	.105		.051
	Total R <sup>2</sup>	.200	.281	.236
	Sig level	.000	.000	.000

	<b>DV: Job satisfaction</b>			
		DV	Mediator	DV
1	Controls β:			
	Team	.149	.174	.149
	area manager	.164	.143	.164
	branch manager	.059	.216	.059
	hours over none	.126	.064	.126
	hours over 1-3	.089	083	.089
	hours over 4-6	.001	069	.001
	hours over 7-9	.136	.031	.136
	sex	.144	088	.144
	time in role	244	227	244
	type of contract	032	.064	032
	Change in R <sup>2</sup>	.139	.155	.139
2	Mediator $\beta$ : Influence		.366	.523
	Change in R <sup>2</sup>		.126	.231
3	<b>IV</b> $\beta$ : TC satisfaction	.510		.375
	Change in R <sup>2</sup>	.245		.113
	Total R <sup>2</sup>	.384	.281	.483
	Sig level	.000	.000	.000

Table A5.55 Influence mediating the relationship between TC satisfaction and job satisfaction

Table A5.56 Influence mediating the relationship between TC satisfaction and organisational commitment

	<b>DV: Organisational comm</b>	nitment		
		DV	Mediator	DV
1	Controls β:			
	Team	.153	.174	.153
	area manager	.102	.143	.102
	branch manager	.091	.216	.091
	hours over none	068	.064	068
	hours over 1-3	056	083	056
	hours over 4-6	008	069	008
	hours over 7-9	.041	.031	.041
	sex	.057	088	.057
	time in role	211	227	211
	type of contract	.053	.064	.053
	Change in R <sup>2</sup>	.127	.155	.127
2	<b>Mediator</b> $\beta$ : Influence		.366	.314
	Change in R <sup>2</sup>		.126	.083
3	IV $\beta$ : TC satisfaction	.386		.319
	Change in R <sup>2</sup>	.140		.081
	Total R <sup>2</sup>	.268	.281	.292
	Sig level	.000	.000	.000

	DV: Well-being			
		DV	Mediator	DV
1	Controls β:			
	Team	.130	.174	.130
	area manager	.002	.143	.002
	branch manager	060	.216	060
	hours over none	.156	.064	.156
	hours over 1-3	.058	083	.058
	hours over 4-6	.053	069	.053
	hours over 7-9	.104	.031	.104
	sex	050	088	050
	time in role	269	227	269
	Type of contract	065	.064	065
	Change in R <sup>2</sup>	.095	.155	.095
2	Mediator $\beta$ : Influence		.375	.326
	Change in R <sup>2</sup>		.126	.090
3	IV $\beta$ : PA satisfaction	.319		.231
	Change in R <sup>2</sup>	.092		.041
	Total R <sup>2</sup>	.186	.281	.226
	Sig level	.000	.000	.000

Table A5.57. Influence mediating the relationship between PA satisfaction and well-being	
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Table A5.58 Influence mediating the relationship between PA satisfaction and job satisfaction

	<b>DV:</b> Job satisfaction			
		DV	Mediator	DV
1	Controls β:			
	Team	.149	.174	.149
	area manager	.164	.143	.164
	branch manager	.059	.216	.059
	hours over none	.126	.064	.126
	hours over 1-3	.089	083	.089
	hours over 4-6	.001	069	.001
	hours over 7-9	.136	.031	.136
	sex	.144	088	.144
	time in role	244	227	244
	type of contract	032	.064	032
	Change in R <sup>2</sup>	.139	.155	.139
2	Mediator $\beta$ : Influence		.375	.523
	Change in R <sup>2</sup>		.126	.231
3	IV $\beta$ : PA satisfaction	.507		.366
	Change in R <sup>2</sup>	.231		.102
	Total R <sup>2</sup>	.370	.281	.472
	Sig level	.000	.000	.000

	<b>DV: Organisational commitment</b>			
	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	DV	Mediator	DV
1	Controls β:			
	Team	.153	.174	.153
	area manager	.102	.143	.102
	branch manager	.091	.216	.091
	hours over none	068	.064	068
	hours over 1-3	056	083	056
	hours over 4-6	008	069	008
	hours over 7-9	.041	.031	.041
	sex	.057	088	.057
	time in role	211	227	211
	type of contract	.053	.064	.053
	Change in R <sup>2</sup>	.127	.155	.127
2	Mediator $\beta$ : Influence		.375	.314
	Change in R <sup>2</sup>		.126	.083
3	<b>IV</b> $\beta$ : PA satisfaction	.303		.219
	Change in R <sup>2</sup>	.083		.037
	Total R <sup>2</sup>	.210	.281	.247
	Sig level	.000	.000	.000

#### Table A5.59 Influence mediating the relationship between PA satisfaction and organisational commitment

Table A5.60. Influence mediating the relationship between RC satisfaction and well-being

	DV: Well-being	a de la compansión de la c			
	~	DV	Mediator	DV	
1	Controls $\beta$ :				
	Team	.130	.174	.130	
	area manager	.002	.143	.002	
	branch manager	060	.216	060	
	hours over none	.156	.064	.156	
	hours over 1-3	.058	083	.058	
	hours over 4-6	.053	069	.053	
	hours over 7-9	.104	.031	.104	
	sex	050	088	050	
	time in role	269	227	269	
	type of contract	065	.064	065	
	Change in R <sup>2</sup>	.095	.155	.095	
2	<b>Mediator</b> $\beta$ : Influence		.343	.326	
	Change in R <sup>2</sup>		.109	.090	
3	IV $\beta$ : RC satisfaction	.268		.179	
	Change in R <sup>2</sup>	.066		.026	
	Total R <sup>2</sup>	.161	.264	.211	
00.000	Sig level	.000	.000	.003	

	<b>DV:</b> Job satisfaction				
		DV	Mediator	DV	
1	Controls $\beta$ :				
	Team	.149	.174	.149	
	area manager	.164	.143	.164	
	branch manager	.059	.216	.059	
	hours over none	.126	.064	.126	
	hours over 1-3	.089	083	.089	
	hours over 4-6	.001	069	.001	
	hours over 7-9	.136	.031	.136	
	sex	.144	088	.144	
	time in role	244	227	244	
	type of contract	032	.064	032	
	Change in R <sup>2</sup>	.139	.155	.139	
2	Mediator $\beta$ : Influence		.343	.523	
	Change in R <sup>2</sup>		.109	.231	
3	IV $\beta$ :: RC satisfaction	.456		.318	
	Change in R <sup>2</sup>	.192		.081	
	Total R <sup>2</sup>	.332	.264	.451	
	Sig level	.000	.000	.000	

Table A5.61. Influence mediating the relationship between RC satisfaction and job satisfaction

Table A5.62 Influence mediating the relationship between RC satisfaction and organisational commitment

	DV: Organisational comn	nitment		
		DV	Mediator	DV
1	Controls $\beta$ :			() ()
	Team	.153	.174	.153
	area manager	.102	.143	.102
	branch manager	.091	.216	.091
	hours over none	068	.064	068
	hours over 1-3	056	083	056
	hours over 4-6	008	069	008
	hours over 7-9	.041	.031	.041
	sex	.057	088	.057
	time in role	211	227	211
	type of contract	.053	.064	.053
	Change in R <sup>2</sup>	.127	.155	.127
2	<b>Mediator</b> $\beta$ : Influence		.343	.314
	Change in R <sup>2</sup>		.109	.083
3	IV $\beta$ : RC satisfaction	.283		.201
	Change in R <sup>2</sup>	.074		.032
	Total R <sup>2</sup>	.201	.264	.243
	Sig level	.000	.000	.001

	DV: Well-being			
		DV	Mediator	DV
1	Controls β:			
	Team	.130	.174	.130
	area manager	.002	.143	.002
	branch manager	060	.216	060
	hours over none	.156	.064	.156
	hours over 1-3	.058	083	.058
	hours over 4-6	.053	069	.053
	hours over 7-9	.104	.031	.104
	sex	050	088	050
	time in role	269	227	269
	type of contract	065	.064	065
	Change in R <sup>2</sup>	.095	.155	.095
2	Mediator $\beta$ : Influence		.352	.326
	Change in R <sup>2</sup>		.112	.090
3	IV $\beta$ : ES satisfaction	.293		.206
	Change in R <sup>2</sup>	.078		.033
	Total R <sup>2</sup>	.173	.267	.218
	Sig level	.000	.000	.001

Table A5.63. Influence mediating the relationshi	p between ES satisfaction and well-being
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Table A5.64. Influence mediating the relationship between ES satisfaction and job satisfaction

	<b>DV:</b> Job satisfaction	0			
		DV	Mediator	DV	
1	Controls $\beta$ :				
	Team	.149	.174	.149	
	area manager	.164	.143	.164	
	branch manager	.059	.216	.059	
	hours over none	.126	.064	.126	
	hours over 1-3	.089	083	.089	
	hours over 4-6	.001	069	.001	
	hours over 7-9	.136	.031	.136	
	sex	.144	088	.144	
	time in role	244	227	244	
	type of contract	032	.064	032	
	Change in R <sup>2</sup>	.139	.155	.139	
2	<b>Mediator</b> $\beta$ : Influence		.352	.523	
	Change in R <sup>2</sup>		.112	.231	
3	IV $\beta$ : ES satisfaction	.497		.362	
	Change in R <sup>2</sup>	.224		.103	
	Total R <sup>2</sup>	.363	.267	.473	
	Sig level	.000	.000	.000	

	<b>DV: Organisational commitment</b>			
	8	DV	Mediator	DV
1	Controls β:			
	Team	.153	.174	.153
	area manager	.102	.143	.102
	branch manager	.091	.216	.091
	hours over none	068	.064	068
	hours over 1-3	056	083	056
	hours over 4-6	008	069	008
	hours over 7-9	.041	.031	.041
	sex	.057	088	.057
	time in role	211	227	211
	type of contract	.053	.064	.053
	Change in R <sup>2</sup>	.127	.155	.127
2	<b>Mediator</b> $\beta$ : Influence		.352	.314
	Change in R <sup>2</sup>		.112	.083
3	IV $\beta$ : ES satisfaction	.332		.256
	Change in R <sup>2</sup>	.100		.051
	Total R <sup>2</sup>	.227	.267	.262
	Sig level	.000	.000	.000

Table A5.65. Influence mediating the relationship between ES satisfaction and organisational commitment

Table A5.66. Influence mediating the relationship between EC satisfaction and well-being

	DV: Well-being			
	······································	DV	Mediator	DV
1	Controls β:			
	Team	.130	.174	.130
	area manager	.002	.143	.002
	branch manager	060	.216	060
	hours over none	.156	.064	.156
	hours over 1-3	.058	083	.058
	hours over 4-6	.053	069	.053
	hours over 7-9	.104	.031	.104
	sex	050	088	050
	time in role	269	227	269
	type of contract	065	.064	065
	Change in R <sup>2</sup>	.095	.155	.095
2	Mediator $\beta$ : Influence		.358	.326
	Change in R <sup>2</sup>		.117	.090
3	IV $\beta$ : EC satisfaction	.317		.233
	Change in R <sup>2</sup>	.092		.043
	Total R <sup>2</sup>	.187	.272	.227
	Sig level	.000	.000	.000

	<b>DV:</b> Job satisfaction			
		DV	Mediator	DV
1	Controls β:			
	Team	.149	.174	.149
	area manager	.164	.143	.164
	branch manager	.059	.216	.059
	hours over none	.126	.064	.126
	hours over 1-3	.089	083	.089
	hours over 4-6	.001	069	.001
	hours over 7-9	.136	.031	.136
	sex	.144	088	.144
	time in role	244	227	244
	type of contract	032	.064	032
	Change in R <sup>2</sup>	.139	.155	.139
2	Mediator $\beta$ : Influence		.358	.523
	Change in R <sup>2</sup>		.117	.231
3	IV $\beta$ : EC satisfaction	.526		.393
	Change in R <sup>2</sup>	.252		.121
	Total R <sup>2</sup>	.391	.272	.491
	Sig level	.000	.000	.000

## Table A5.67 Influence mediating the relationship between EC satisfaction and job satisfaction

Table A5.68 Influence mediating the relationship between EC satisfaction and organisational commitment

	DV: Organisational comm	nitment			
	<u> </u>	DV	Mediator	DV	
1	Controls β:				
	Team	.153	.174	.153	
	area manager	.102	.143	.102	
	branch manager	.091	.216	.091	
	hours over none	068	.064	068	
	hours over 1-3	056	083	056	
	hours over 4-6	008	069	008	
	hours over 7-9	.041	.031	.041	
	sex	.057	088	.057	
	time in role	211	227	211	
	type of contract	.053	.064	.053	
	Change in R <sup>2</sup>	.127	.155	.127	
2	<b>Mediator</b> $\beta$ : Influence		.358	.314	
	Change in R <sup>2</sup>		.117	.083	
3	IV $\beta$ : EC satisfaction	.328		.250	
-	Change in R <sup>2</sup>	.098		.049	
	Total R <sup>2</sup>	.226	.272	.260	
	Sig level	.000	.000	.000	

	DV: Well-being			
		DV	Mediator	DV
1	Controls β:			
	Team	.130	.174	.130
	area manager	.002	.143	.002
	branch manager	060	.216	060
	hours over none	.156	.064	.156
	hours over 1-3	.058	083	.058
	hours over 4-6	.053	069	.053
	hours over 7-9	.104	.031	.104
	sex	050	088	050
	time in role	269	227	269
	type of contract	065	.064	065
	Change in R <sup>2</sup>	.095	.115	.095
2	Mediator $\beta$ : Influence		.308	.326
	Change in R <sup>2</sup>		.085	.090
3	IV $\beta$ : LS satisfaction	.247		.163
	Change in R <sup>2</sup>	.055		.022
	Total R <sup>2</sup>	.150	.240	.206
	Sig level	.000	.000	.006

Table A5.69. Influence mediating	the relationship	between LS	satisfaction and well-being	
				4

<u>Table A5.70 Influence mediating the relationship between LS satisfaction and job</u> <u>satisfaction</u>

	<b>DV:</b> Job satisfaction			
		DV	Mediator	DV
1	Controls β:			
	Team	.149	.174	.149
	area manager	.164	.143	.164
	branch manager	.059	.216	.059
	hours over none	.126	.064	.126
	hours over 1-3	.089	083	.089
	hours over 4-6	.001	069	.001
	hours over 7-9	.136	.031	.136
	sex	.144	088	.144
	time in role	244	227	244
	type of contract	032	.064	032
	Change in R <sup>2</sup>	.139	.115	.139
2	<b>Mediator</b> $\beta$ : Influence		.308	.523
	Change in R <sup>2</sup>		.085	.231
3	IV $\beta$ : LS satisfaction	.453		.325
	Change in R <sup>2</sup>	.185		.085
	Total R <sup>2</sup>	.324	.240	.455
	Sig level	.000	.000	.000

	<b>DV: Organisational comm</b>	nitment		
		DV	Mediator	DV
1	Controls $\beta$ :			
	Team	.153	.174	.153
	area manager	.102	.143	.102
	branch manager	.091	.216	.091
	hours over none	068	.064	068
	hours over 1-3	056	083	056
	hours over 4-6	008	069	008
	hours over 7-9	.041	.031	.041
	sex	.057	088	.057
	time in role	211	227	211
	Type of contract	.053	.064	.053
	Change in R <sup>2</sup>	.127	.115	.127
2	<b>Mediator</b> $\beta$ : Influence		.308	.314
	Change in R <sup>2</sup>		.085	.083
3	IV $\beta$ : LS satisfaction	.312		.240
	Change in R <sup>2</sup>	.088		.047
	Total R <sup>2</sup>	.215	.240	.257
	Sig level	.000	.000	.000

Table A5.71. Influence mediating the relationship between LS satisfaction and organisational commitment

## Study Two: Covering Letter to Branch Managers

<<Date>>

Dear <<Title>> <<Surname>>

#### RE: Teamwork and Branch Office Performance - Post Office Ltd. Workforce Initiative

With the endorsement of John Holroyd, Head of Partnering in Personnel Directorate, the second stage of Branch Office research in conjunction with Aston Business School is under way. Last spring you or a member of your management team participated in the first stage of this study.

A small number of selected Branch Offices are being approached to participate in this study. I would like to offer your Branch Office the exciting opportunity to contribute to this research. Detail of the research can be found in the enclosed proposal document. In brief, the study requires the completion of a short survey by the management team and counter staff. Participating Branch Offices will receive an individual branch office profile enabling you to compare your office performance with other offices in the following areas:

• Team working climate

- Employee job satisfaction
- Employee loyalty and commitment
- Employee work stress

The findings of this study will be a useful input to help Post Office Ltd plan and manage change more effectively, and help to develop and deploy initiatives that will support you in your work. As Post Office Ltd move towards the challenges ahead, these factors will be critical in enabling as smooth a transition as possible.

Information you provide is totally confidential. All data will be held at Aston Business School, the Post Office Ltd will at no point have access to individual responses or be able to identify individuals. The overall results from the survey will be communicated to each Retail Line Manager and Branch Office. Such reports will not identify individual responses and will simply summarise the data, thus protecting anonymity and confidentiality.

For your information I have enclosed a copy of the research proposal, and a copy of the report that participating Branch Offices will receive. Please complete the enclosed response form and return in the reply envelope, I can then contact you at your convenience to discuss the research further. I would be grateful if you could respond by 19<sup>th</sup> March. In the meantime if you require any further information I can be contacted on 0121 687 7673, or alternatively on e-mail: belljfl@aston.ac.uk.

Yours sincerely

Joanna Bell

Joanna Bell, Project Manager

Study Two: Research Proposal sent to Branch Managers

# Team Working and Branch Office Performance.

## **Research Proposal**



Joanna Bell

March 2002

## Background

Work teams make a significant contribution to organisational success. It is therefore crucial to understand how to maximise their effectiveness. The aim of the research is to identify and explore differences in the experience of work between employees working in teams and those working in quasi teams and to consider the impact of these differences on the individuals and at a unit level. Quasi teams are work groups which fulfil some but not all characteristics of a team. Prior research has suggested significant benefits for individuals who work in clearly defined teams, including enhanced well-being, a reduced experience of stress and increased job satisfaction. These differences may be attributed to a greater experience of social support for those employees working in teams.

The initial stage of the research, carried out in spring 2001 explored the different experiences of work reported by individuals who perceived themselves to work in teams or quasi teams at an individual level. Findings from this study revealed that those employees who reported that they work in teams experienced higher levels of job satisfaction, wellbeing and greater organisational commitment than those employees who reported to work in quasi teams. Those in teams also perceived they had more influence over decision making at work.

#### Objectives

The second study will focus on the interactions between team processes, team performance, individual well-being and interpersonal interactions at the team level. The work carried out at this stage will increase our understanding of how team processes impact on the performance of the team and the well-being of individual team members. Results of this work will lead to recommendations that will help promote positive team processes, these could help lead to improved performance and employees that are better able to cope and adapt to organisational change.

The final stage of the research will involve interviews with a small number of respondents from study two. The aim is to explore issues and themes raised throughout the research programme and thus contribute to a comprehensive understanding of positive team processes and their impact on team performance and individual well-being.

To summarise, this research programme will determine:

- The benefits employees experience when working in a team
- The impact of team processes on team performance
- The functions and dynamics of supportive relations in teams

The overall benefit to the organisation, in addition to an increased understanding of the impact of team processes on performance, is the potential to encourage the positive processes that will result in more effective work teams. While this research is fully endorsed by Post Office Ltd, the researcher will meet all costs.

## **Research Design**

#### **Study Two**

A select number of Branch Offices whose management team took part in study one will be approached through the Branch Manager and offered the opportunity to take part in the second stage of the research. It will only be possible to provide Branch Offices with a report if 80% or more of individual team members complete the survey. All data will be collected, held and analysed at Aston Business School, where I will have sole access to the completed questionnaires. An ID number will be used on the surveys, this is necessary for stage 3. The Post Office organisation will at no point have access to individual responses or be able to identify individuals.

This research is funded entirely by Aston Business School. All research costs will met by the researcher.

## Benefits to the participating Branch Office and Post Office Ltd.

#### **Team Report**

The teams will receive feedback on team function and performance; practical information on how they could improve functioning will be described.

The research will develop our understanding of how team working impacts on the performance of the team and of individuals within the team. Intervention strategies will be recommended which promote effective team working processes, thus improving performance. Teams that work more effectively are better able to cope and adapt to organisational change.

#### **Organisation Feedback**

A report describing the main findings and detailing practical recommendations for developing positive team processes and enhancing team performance will be produced. Such reports will not identify individual responses and will simply summarise the data, thus protecting anonymity and confidentiality.

The organisation will gain a context specific understanding of the impact of effective team working processes on team functioning and performance. If applied the organisation could increase effective team working processes which will have a positive impact on job satisfaction and team commitment, which in turn will reduce absenteeism and turnover. These developments thus have the potential to decrease organisational costs and improve team functioning, thereby increasing performance and quality of output and customer satisfaction.<sup>1</sup>

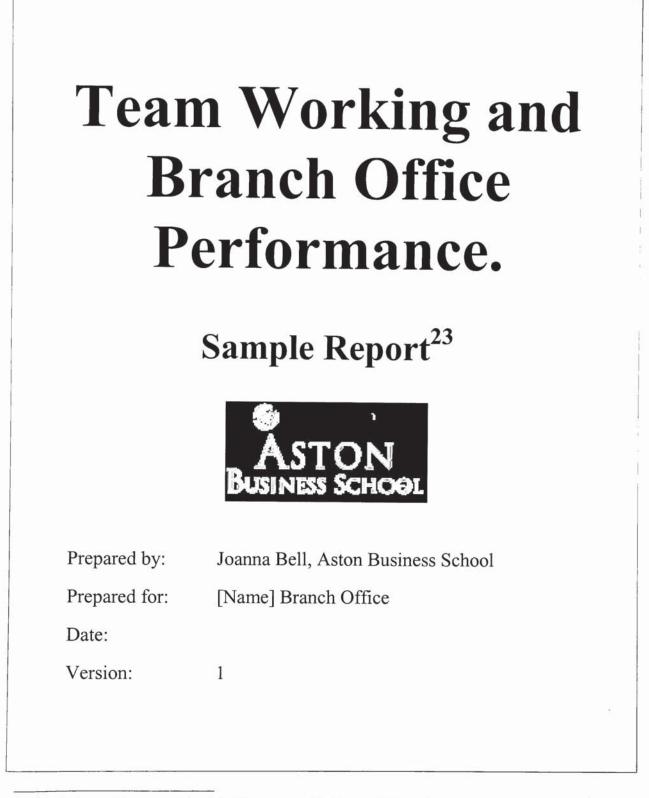
#### **Further Details**

If you would like further information about the research please contact:

Joanna Bell, Aston Business School, Aston Triangle, Birmingham, B4 7ET Telephone: 0121 687 7673 E-mail: <u>belljfl@aston.ac.uk</u>

<sup>&</sup>lt;sup>1</sup> Sufficient performance data for individual Branch Offices cannot be guaranteed.

Study Two: Sample Report sent to Branch Managers



 $<sup>^{2}</sup>$  All statistics and figures contained in this report are fictitious and do not in any way represent an actual Branch Office.

<sup>&</sup>lt;sup>3</sup> This is a sample report and therefore content, layout, diagrams are subject to alteration.

## 1 Management Summary

## **1.1 Background**

Team working within organisations is a powerful way in which a diverse range of performance benefits can be achieved. There are a wide range of factors which can influence the effectiveness of the team, and also impact on the individual members well-being and job satisfaction.

This research programme will determine:

- The effect of team processes on performance variables
- The extent to which being in a team results in positive work experience
- The function of interpersonal relations in teams

#### **1.2 Methodology**

Branch managers within selected Branch Offices were approached and asked to support the research within their office. Once the commitment from Branch managers was achieved, their management team and counter staff team were sent the survey questionnaires.

#### **1.3 Findings**

All findings will be represented using tables within the main body of the report. These tables will enable the reader to compare their Office with others in the research sample.

**Team Membership:** Within Branch Office X, 50% of employees reported to work in a team. The range between Branch Offices was 15% to 91%.

**Team Processes:** The team reported significantly higher scores for establishing a vision and commitment to excellence than other offices in the sample. Scores were lower for participation and support for innovation. These results are consistent across Branch Offices surveyed.

**Work Characteristics:** Employees within Branch Office X reported greater work demands and less feedback than other Branch Offices surveyed.

**Social Support:** Employees reported greater satisfaction with support from their manager and team members than other branch offices.

**Outcomes: Job satisfaction, Well-being, Organisational commitment:** Job satisfaction and wellbeing are significantly better in this Branch Office than other offices in the sample. There is no difference in organisational commitment.

Performance: The exact nature of performance data is currently under discussion.

#### **1.4 Recommendations**

The findings from the research would suggest that this is a well-functioning branch office, with above average performance ratings, good interpersonal skills, a clear vision and commitment to excellence. Staff within the Branch Office report high job satisfaction and good individual well-being.

Areas where opportunities for improvement exist are in providing timely and relevant performance feedback. This may be achieved through formal mechanisms of increased appraisal or informal methods of positive reinforcement of staff while on the job. Work demands were also high; this may be due to the team processes. It is therefore recommended that greater participation from all staff is encouraged and greater support given of innovative ways of working in which to meet objectives. This should have a positive impact on work demands.

## **2** Introduction

Work teams make a significant contribution to organisational success. It is therefore crucial to understand how to maximise their effectiveness. The aim of the research is to identify and explore differences in the experience of work between employees working in teams and those working in quasi teams and to consider the impact of these differences on the individuals and at a unit level. Quasi teams are work groups which fulfil some but not all characteristics of a team. Prior research has suggested significant benefits for individuals who work in clearly defined teams, including enhanced well-being, a reduced experience of stress and increased job satisfaction. These differences may be attributed to a greater experience of social support for those employees working in teams.

## **3 Business Benefit**

This study sets out to examine team working within Post Office Branch Offices. Benefits may be considered on two levels; for the individuals within the team and for the organisation as a whole.

#### Individuals and the Team

The findings will facilitate understanding of how being in a team impacts on work characteristics, which in turn affect individuals within the team in terms of their well-being and job satisfaction. Well-being and job satisfaction are likely to moderate the individuals reaction to stress, thus enhancing the ability to cope with change at work and increasing work pressures.

#### Organisational

At an organisational level, understanding the impact of being in a team on employees could be used to improve team working, thus improving employee's job satisfaction and wellbeing. This in turn could reduce absenteeism and turnover. These developments thus have the potential to decrease organisational costs and improve team working, thereby increasing performance and quality of output.

Business benefits are derived from the development of a set of focused and practical recommendations which will highlight areas for improvement. Recommendations will take the form of highlighting specific areas where attention is required.

## 4 Methodology

In order to meet the objectives, quantitative data was obtained by means of a postal questionnaire. The survey was sent to individuals at work following consent from Branch Managers. Respondents were given three weeks in which to complete the questionnaire.

Individual questions in the survey relate to distinct scales. Most scales, with the exception of Job Satisfaction have a minimum score of one and a maximum of five; where one is rated

as strongly disagree with the statement and five is strongly agree. The average mean score for each scale is three / neither agree nor disagree. Job satisfaction ranges from one to six: the average therefore is 3.5. When scores are above the mean, it can be interpreted that employees within the Branch Office report more of the dimension being assessed, for example autonomy, and conversely if they score below the mean they are reporting less e.g. autonomy. The tables represent the percentage of favourable responses, for example those employees responding above the mean.

### 4.1 Quantitative data

The following variables were assessed in this study:

- Team Processes (vision, objectives, participation and support for innovation).
- Job Characteristics (including: work demands, feedback, autonomy, influence, role conflict, job security and role clarity).
- Social support (types from manager, team member and colleagues, amount and satisfaction with support types).
- Outcome measures (including: performance, organisational commitment, job satisfaction and individual well-being).

## **5** Findings

#### 5.1 Response rate & Demographics

A postal survey was distributed within Branch Office X, which consists of 25 employees. 20 individuals responded, a response rate of 80%.

Work related demographics are as follows:

- No of employees who work part time
- No of employees who work full time
- Contracted hours
- Hours worked over contract
- No of years working for the Post Office
- No of years in current role

#### 5.2 Team or Quasi team?

X Branch Office team consists of 25 employees, of which 20 responded to the questionnaire. Of this 20, 50% reported to work in a team and 50% in a quasi team.

## **5.3 Work Characteristics**

This section describes trends in the data relating to employees experiences of their work.

- Work demands: the extent to which individuals feel they have the time and resources to perform their jobs properly.
- Feedback: the employees understanding of their work performance.

- **Role clarity:** the extent to which individuals are clear about the requirements of their work role.
- **Role conflict:** the extent to which individual receive conflicting instructions from others regarding their own work requirements.
- Job security: how permanent an employee feels in their role.
- **Influence:** participation in the workplace and the extent to which individual employees are consulted or asked for their opinions before decisions are made.
- Autonomy: the degree to which the job provides substantial freedom and independence regarding the scheduling of work and procedures used.

The results illustrate that Branch Office X employees report significantly greater autonomy at work, than the sample norm. Clarity of role was also better, and conflict within the role less in Branch Office X compared to its counterparts.

	Branch Office X	Norm	Difference
Work Demands	84%	80%	+ 4 %
Feedback	62 %	70 %	- 8 %
Role Clarity	88 %	80 %	+ 8 %
Role Conflict	62 %	68 %	- 6 %
Job Security	54 %	60 %	- 6 %
Influence	76 %	74 %	+ 2 %
Autonomy	92 %	82 %	+ 10 %

Figure 1.

#### 5.4 Team Working

Team working within the Branch Office will be reviewed in this section, focusing on the following four dimensions: participation, support for innovation, vision, and objectives.

- **Participation:** perceptions of how information is shared, influence over decisionmaking and frequency of interaction.
- **Support for innovation:** the capacity of team to encourage and provide practical support and improved ways of doing things.
- Vision: the extent to which team members feel their team objectives are clear. Worthwhile and shared by all members of the team.
- **Commitment to excellence:** team members concern for excellence and task performance.

	Branch Office X	Norm	Difference
Participation	64 %	70 %	- 6 %
Support for innovation	44 %	40 %	+ 4 %
Vision	80 %	72 %	+ 8 %
Commit to excellence	78 %	70 %	+ 8 %

Figure 2.

#### **5.4 Social Support**

Social support is the degree to which an individual's need for affection, approval, belonging and security are met by significant others.

Social support was measured from three sources; manager, team members and colleagues. Each of these support types and sources has potential to impact on individuals in differing ways and thus can affect outcomes for the team and organisation as a whole. Seven types of social support were considered, these are:

- **Task appreciation:** people who acknowledge your efforts and express appreciation for the work you do
- **Task challenge:** people who challenge your way of thinking about your work in order to stretch you, and lead you to greater creativity, enthusiasm and involvement in your work
- **Practical assistance:** people who provide you with practical assistance, such as pitching in to help you do something that needed to be do
- **Reality check:** people who are similar to you see things the way you do who help you confirm your perceptions and perspectives of the world and help you keep things in focus
- Emotional support: people who comfort you and indicate that they are on your side and care for you
- Emotional challenge: people who encourage you to re-evaluate your attitudes, values and feelings
- Listening support: people who listen to you with interest and understanding: who let you talk/let off steam without giving advice or being judgmental

	Branch Office X	Norm	Difference
Manager support	86 %	82 %	+ 4 %
Team support	80 %	76 %	+ 4 %
Colleague support	64 %	68 %	- 4 %
Task appreciation	80 %	80 %	0 %
Task challenge	62 %	64 %	- 2 %
Practical assistance	86 %	84 %	+ 2 %
Reality check	68 %	72 %	- 4 %
Emotional support	70 %	64 %	+ 6 %
Emotional challenge	60 %	62 %	- 2 %
Listening support	64 %	62 %	+ 2 %

Figure 3.

### 5.5 Outcomes: Job Satisfaction, Well-being, Organisational Commitment

- Job satisfaction: the extent to which individuals are satisfied with various aspects of their work, including dimensions such as communication, supervision, pay and coworkers. Please note this measure used a 6-point scale.
- Well-being: the extent to which individuals experience good mental and physical health.
- **Organisational commitment:** the extent to which individuals are loyal and dedicated to the organisation.

	Branch Office X	Norm	Difference
Job satisfaction	85 %	72 %	+ 13 %
Well-being	70 %	68 %	+ 2 %
Org. commitment	68 %	70 %	- 2 %

Figure 4.

#### **5.8 Performance**

Performance data has yet to be finalised. The below are examples and are not the finalised performance measures.

	Branch Office X	Norm	Difference
Branch Efficiency	70 %	50 %	+ 20 %
Customer Satisfaction	60 %	45 %	+ 15 %

Figure 5.

### **6** Recommendations

Recommendations will be based on the findings discussed in the report.

#### Appendix 1.

Copy of the survey

### Study Two: Participation Response form sent to Branch Managers

### **Team Working and Branch Office Performance**

### **Branch Manager Response Form**

I am interested in this research project.

Branch Manager:		
Branch Office:		N5 85 6
Telephone No:		

Date(s) & Time(s) of preference to be contacted by research project manager:

### Study Two: Prompt letter sent to Branch Managers

<<Date>>

Dear «Title» «Last\_name»

#### RE: Teamwork and Branch Office Performance - Post Office Ltd. Workforce Initiative

Last week you were sent details of a research project, carried out with the endorsement of John Holroyd, Head of Partnering in Personnel Directorate. A small number of select Branch Offices have been approached to participate in this study, which in brief, requires the completion of a short survey by the management team and counter staff.

Participating branch offices will receive an individual branch office profile enabling you to compare your office with other offices in the following areas:

• Team working climate

- Employee job satisfaction
- Employee loyalty and commitment
- Employee work stress

All information provided it totally confidential, reports generated from the research will not identify individual responses and simply summarise the data.

If you would like your branch to participate please return the response slip, or contact me at the number below, as soon as possible. Due to Post Office security, I cannot be provided with Branch telephone numbers. I will therefore be unable to contact you unless I receive the form/phone message, and you will miss out on this exciting opportunity.

If you require any further information or did not receive the original research documents I can be contacted on 0121 687 7673, or alternatively on e-mail: belljfl@aston.ac.uk.

Yours sincerely

### Study Two: Second Prompt letter sent to Branch Managers

<<Date>>

Dear <<Title>> <<Surname>>

#### DEADLINE FOR PARTICIPATION EXTENDED

#### RE: Teamwork and Branch Office Performance - Post Office Ltd. Workforce Initiative

Last month you were sent details of a research project, carried out with the endorsement of John Holroyd, Head of Partnering in Personnel Directorate. A small number of select Branch Offices have been approached to participate in this study, which in brief, requires the completion of a short survey by the management team and counter staff.

Participating branch offices will receive an individual branch office profile enabling you to compare your office with other offices in the following areas:

Team working climate

- Employee job satisfaction
- Employee work stress
- Employee loyalty and commitment

All information provided it totally confidential, reports generated from the research will not identify individual responses and simply summarise the data.

If you would like your branch to participate please return the response slip, or contact me at the number below, by <<Date>>. Due to Post Office security, I cannot be provided with Branch telephone numbers. I will therefore be unable to contact you unless I receive the form/phone message, and you will miss out on this exciting opportunity.

If you require any further information or did not receive the original research documents I can be contacted on 0870 8772 0321 ext 7673, or alternatively on e-mail: belljfl@aston.ac.uk.

Yours sincerely

### Study Two: Covering letter send to Branch Managers Participating in Research

<<Date>>

Dear <<Title>> <<Surname>>

#### RE: Teamwork and Branch Office Performance - Post Office Ltd. Workforce Initiative

As discussed with yourself or a member of your management team please find enclosed your Team working and Branch Office Performance survey. While every care was taken to ensure all employees at your branch received a survey, due to staff changes, database updating etc. it is possible that some staff may not have received a copy. In the event of such an occurrence please contact me at the number below and I will forward additional copies to those staff.

All information you provide is totally confidential. All data will be held at Aston Business School. At no point will Post Office Ltd. have access to individual responses or be able to identify individuals. An ID number is used on the surveys, this is to enable individual prize winners to be contacted.

Instructions on how to complete the questionnaire are given on the cover page. Please return the completed survey using the pre-paid envelope within 3 weeks. Thank you in advance for completing the survey; it will be a valuable contribution to the research and in helping to improve your work conditions. If you require any further information I can be contacted on 0870 872 0321 ext. 7673, or alternatively on e-mail: belljfl@aston.ac.uk

It is intended that all Branch Offices will receive an individual report. However, this is only possible for offices with a response rate of 80%. Data analysis will commence as soon as surveys are returned and I will endeavour to send your report as soon as possible.

Yours sincerely

### Study Two: Covering letter send to Counter Staff of Participating Branch Offices

<<Date>>

Dear <<Title>> <<Surname>>

#### RE: Teamwork and Branch Office Performance - Post Office Ltd. Workforce Initiative

With the endorsement of John Holroyd, Head of Partnering in Personnel Directorate, and the support of your Branch Manager the Teamwork and Branch Office Performance research is commencing. This survey is not intended to replace the Employee Opinion Survey, but does cover some of the same issues in more depth. The survey asks for your views about your work, your relationships at work and your general well-being. This information is needed to gain an overall picture of you and your workplace to identify opportunities for improvement.

A select number of branches have been approached to take part in this exciting opportunity to contribute to the research. The results from the survey will be communicated to each Branch in a report detailing Branch outcomes compared to the aggregate of other branches surveyed. These reports will not identify individual responses but will simply summarise the data, thus protecting anonymity and confidentiality.

All information you provide is totally confidential. All data will be held at Aston Business School. At no point will Post Office Ltd. have access to individual responses or be able to identify individuals. An ID number is used on the surveys; this is so that prizewinners can be contacted.

Instructions on how to complete the questionnaire are given on the cover page. Please return the completed survey using the pre-paid envelope within 3 weeks. Thank you in advance for completing the survey; it will be a valuable contribution to the research and in helping to improve your work conditions. If you require any further information I can be contacted on 0870 872 0321 ext. 7673, or alternatively on e-mail: belljfl@aston.ac.uk.

Yours sincerely

### Study 2: Card detailing Branch Office prize





### Team Working and Branch Office Performance.

The enclosed pack contains details of a research project involving a select number of Branches.

All Branch Managers who participate in the research will be eligible for the £50 gift voucher which may be used to buy something for your Branch, or staff as you wish. The voucher will be awarded to the Branch Manager with the greatest percentage of responses from their branch office staff.

Terms & Conditions: 1. Competition open to Branch Managers who participate in the Team Working and Branch Office Performance research. 2. Closing date: 3 May 2002. The winner will be the Branch Manager with the greatest percentage of returns from their Branch Office Staff. 3. The prize is one choice gift voucher with a value of £50. 4. In the event of a tie the winner will be blind selected by a neutral party. 5. There is no cash alternative. 6. Entry implies acceptance with these terms and conditions 7. The winner will be notified by post, the voucher will be delivered by the 31/5/02. 8. For winners name, send a SSE to: Joanna Bell, Aston Business School, Birmingham, B4 7ET. 9. Project manager's decision is final project manager – Joanna Bell, Aston Business School.



## Win a £30 Choice Gift Voucher



Illustration removed for copyright restrictions



### Team Working and Branch Office Performance.

#### Win one of four £30 choice gift vouchers... How to enter:

Compete the enclosed survey and return in the reply envelope by 20<sup>th</sup> May. Winners will be selected at random by a neutral party.

There is also the chance to win the Branch Office prize, of a £50 voucher. This will be awarded to the Branch Office with the greatest response rate. In the event of a tie the winner will be selected at random by a neutral party.

Terms & Conditions: 1.Competition open to staff in participating Branch offices 2.Closing date: 20 May 2002. 3.The prizes are 4 choice gift vouchers with a value of £30 each. 4.The Branch Office prize is 1 £50 choice gift voucher, awarded to the Branch Manager which may be used to buy something for the branch or staff as deemed appropriate. 5. There is no cash alternative. 6. Entry implies acceptance with these terms and conditions 7. The winner will be notified by post, the voucher will be delivered by the 7/6/02. 8. For winners names, send a SAE to: Joanna Bell, Aston Business School, Birmingham, B4 7ET. 9. Project manager's decision is final: project manager – Joanna Bell, Aston Business School.

### **Study 2: Questionnaire**



### **Team Working and Branch Performance**

### Post Office Ltd. Workforce Initiative

#### What is this survey?

This survey is being carried out in conjunction with Aston Business School, Birmingham. It is the second stage of a programme of research that aims to identify supportive relationships at work and their impact on employees' experience of team work, and the effect on performance; thus building on previous work in this area. This study differs from the Employee Opinion Survey as it focuses on particular aspects of your work in detail. It is intended that the research will lead to interventions that make tangible differences regarding how the organisation looks after and manages you, and creates supportive work environments.

If you took part in the first part of this study, thank you for your invaluable contribution. Sections of the questionnaire may look similar to the previous one, however it is crucial that you complete all sections in this current survey as attitudes to work change.

#### What is covered in this survey?

Section 1: The first section asks about your work.

Section 2: This section asks about your relationships at work, assessing different types of support.

Section 3: This section is concerned with your work group and asks about your manager and the way in which they manage/relate to you.

Section 4: The final section asks about your feelings towards your job and your well-being.

#### Who will see my answers?

- The information you give will be treated as totally confidential by the researcher.
- Data will be collected, held and analysed at Aston Business School (ABS).
- An ID number is used because a follow up study of a sub-set of respondents is planned.
- The organisation will not have access to individual responses.
- A report will be sent to each department describing aggregated responses. These reports will not identify individual responses and will simply summarise data, thus protecting your anonymity and confidentiality.

#### How long will it take?

The questionnaire should take 20-30 minutes to complete.

#### How should I respond?

For the majority of questions you are asked to tick one response which best fits your views. Respond according to your first reaction. Do not spend too long on such questions. The second section requires some thought and may challenge the ways in which you view your work relationships.

### PLEASE READ EVERY QUESTION CAREFULLY BEFORE RESPONDING AND ANSWER EVERY QUESTION.

### **SECTION 1: About your work**

The following questions ask you about your job. Please answer all the questions, ticking the response which best describes the job you do *most of the time*.

1.	The	following questions assess team working. "Team" refers to the smallest unit in which you
		work.
	а.	Do you work as part of a defined work team?
		Yes No If no, please move to question 2
	b.	Does your team have clear team objectives?
		Yes D No D
	c.	Do you frequently work with other team members to achieve these team objectives?
		Yes D No D
	d.	Are there different roles for team members within this team?
		Yes D No D
	e.	Is your team recognised by others in the business unit as a clearly defined team?
		Yes No
	f.	How long have you worked in your current team?
		(yrs)(months)
	g.	How many people including yourself work in your team?

o wha	t extent do you:	Not at all	Just a little	Moderate amount	Quite a lot	A great deal
a.	Determine the methods and procedures you use in your work?					
b.	Choose what work you will carry out?					
c.	Decide when to take a break?					
d.	Vary how you do your work?				. <u> </u>	
e.	Plan your own work?					
f.	Carry out your work in the way you think best?					

3. The	following statements concern the information	on you get	about yo	ur work p	erformand	ce.
		Strongly Agree	Agree	Neither agree nor disagree	Disagree	Strongly Disagree
a.	I usually know whether or not my work is satisfactory for this job.					
b.	I often have trouble figuring out whether I'm doing well or poorly on this job.					
c.	Most people I work with have a pretty good idea of how well they are performing their work.					
d.	Most people I work with have trouble figuring out whether they are doing a good or bad job.					

	use indicate the extent to which you agree were so unit	with the fo Strongly Agree	Agree A	statements Neither agree nor disagree	<b>about yo</b> Disagree	<b>ur</b> Strongly Disagree
a.	I am quite proud to be able to tell people I work for Post Office Ltd.					
b.	I sometimes feel like leaving Post Office Ltd. for good.					
c.	I'm not willing to put myself out just to help Post Office Ltd.					
d.	Even if Post Office Ltd. were not doing too well financially, I would be reluctant to change to another employer.					
e.	I feel myself to be part of Post Office Ltd.					
f.	The offer of a bit more money with another employer would not make me seriously think of leaving Post Office Ltd.					

	n na metrika (har metrika kanangan kanangan kanangan kanangan kanangan kanangan kanangan 🥌 Sanangan	Not at all	Just a little	Moderate amount	Quite a lot	A great deal
a.	I have clear, planned goals and objectives for my job.					
b.	I know that I have divided my time properly.	() []				
c.	I know what my responsibilities are.	9				
d.	Explanation is clear of what has to be done.	5				
e.	I know exactly what is expected of me.					

	v often do you find yourself meeting the f	Not at all	Just a little	Moderate amount	Quite a lot	A great deal
a.	I do not have enough time to carry out my work.					
b.	I cannot meet all the conflicting demands made on my time at work.					
c.	I never finish work feeling that I have completed everything I should.					
d.	I am asked to do work without adequate resources to complete it.					
e.	I cannot follow best practice in the time available.					
f.	I am required to do basic tasks which prevent me completing more important ones.					

7. How	often do you find these issues arising in	1 carrying	out your ic	ob?		
	Jen Jana Greece Routes an Israg	Not at		Moderate	Quite a	A great
		all	little	amount	lot	deal
a.	I receive conflicting instructions from two or					
255	more people.					
b.	Colleagues make conflicting demands of me					
c.	Managers make conflicting demands of me.					
d.	I do things at work which are accepted by one person, but not by another.					
8. The	questions below concern the influence	you have o	ver decisio	ns at work	•	
	t extent:	Not a		Moderate		A great
		all	little	amount	lot	deal
a.	Can you influence what goes on in your wor area as a whole?	k				
b.	Does your immediate manager ask for your		112-10-10-10-10-10-10-10-10-10-10-10-10-10-			
	opinion before making decisions affecting					
	your work?					
c.	Do you have the opportunity to contribute to meetings on new work developments?					
d.	Are you allowed to participate in decisions					
u.	which affect you?					
9 Thi	nking about your own employment, how	v far do vo	u agree wit	h the follo	wing state	ments?
<i></i>	iking about your own employment, not	Strongly	Agree	Neither	Disagree	Strongly
		agree	5	agree nor disagree	C	disagree
a.	If redundancies were announced, I think I					
	would be selected to leave.					
b.	I have no worries about the future of my job.					
с.	When I think about the future of my job, I					
	feel depressed.					
d.	I couldn't care less about job security.					
e.	I feel sure my job will continue here for a long time.					
10 7		noo with th	a holow etc	tomonte a	drossing	different
	ease indicate the extent to which you ag	sagree Dis	agree Disagr	ee Agree	Agree	Agree very
-		y much mod	erately slightl	y slightly	moderately	much
	eel I am being paid a fair amount for the ork I do.					_
b. Tł	nere is really too little chance of					
	omotion in my job.				_	
	y manager is quite competent at doing					
d.Ia	m not satisfied with the benefits I					
	ceive.					
e. W	hen I do a good job I receive the					
ree	cognition for it that I should receive.				• • • • • • • • • • • • • • • • • • • •	
f. M	any of our rules and procedures make ping a good job difficult.					
do				1000	10.0	

	Disagree very much	Disagree moderately	Disagree slightly	Agree slightly	Agree moderately	Agree ver much
g. I like the people I work with.						
h. I sometimes feel my job is meaningless.						
i. Communication seems good within this						
organisation.						
j. Pay rises are too far and few between.						
k. Those who do well on the job stand a fair						
chance of being promoted.						
1. My manager is unfair to me.						
m. The benefits we receive are as good as						
most other organisations offer.						
n. I do not feel that the work I do is	13-44°C					
appreciated.						
o. My efforts to do a good job are seldom blocked by red tape.						
p. I find I have to work harder at my job						10
because of the incompetence of people I						
work with.						
q. I like doing the things I do at work.						
r. The goals of this organisation are not clear						
to me.						
s. I feel unappreciated by the organisation						-X
when I think about what they pay me.						
t. People get ahead as fast here as they do in other places.						
u. My manager shows too little interest in the feelings of subordinates.						
v. The benefit package we have is equitable.						
w. There are few rewards for those who work here.						
x. I have too much to do at work.				5		11 124
y. I like my co-workers.				_		
z. I often feel that I do not know what is						
going on with the organisation.						
aa. I feel a sense of pride in doing my job.						
bb.I feel satisfied with my chances for salary						
increases.						
cc. There are benefits we do not have which						
we should have.						
dd. I like my manager.						
ee. I have too much paperwork.						
ff. I don't feel my efforts are rewarded the						
way they should be.						
gg. I am satisfied with my chances for promotion.						
hh. There is too much bickering and fighting						
at work.						
ii. My job is enjoyable.						
jj. Work assignments are not fully						
explained.						

Please go to Section 2

#### **SECTION 2: Interactions at Work**

The following section explores different types of support. It is important to distinguish between the different types as each impact on individuals and their work environment in a unique way. Understanding of these differences is needed for implementing changes to improve your work environment.

- Please read each definition of support and respond to the questions that follow.
- The following codes are used to distinguish people in your work environment who may provide you with support.

Manager (M)	Your line / direct manager
Team member (T)	If you indicated that you work in a team: a fellow team member
Other Colleague (C)	Any other person at work <i>not</i> covered in the above

• You need to think about support in global terms not individual, e.g. the support you receive from your team as a whole not individuals within the team.

#### Support that others provide YOU with at work.

A) People who acknowledge your efforts and express appreciation for the work you do.

		None	Just a little	Moderate Amour	t Quite a lot	A great deal
1. How much of the above support do	M					
you receive from each type of person at	T		-			
/ork?	С					
		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2.How satisfied are you with the overall	M					
quality of the above support you receive from each type of person at work?	Т					а Б П
nom each type of person at work?	C					

### B) People who challenge your way of thinking about your work in order to stretch you, motivate you, and lead you to greater creativity, enthusiasm and involvement in your work.

		None	Just a little	Moderate Amount	Quite a lot	A great deal
1. How much of the above support do	M					
youreceive from each type of person at	Т					
work?	C					
		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2.How satisfied are you with the overall	M					
quality of the above support you receive from each type of person at work?	Т					
nom each type of person at work?	С					

## C) People who provide you with practical assistance such as pitching in to help you with a task that needed to be done.

		None	Just a little	Moderate Amou	int Quite a lot	A great deal
1.How much of the above support do you receive from each type of person at work?	M					
	Т					
work?	C					
		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2. How satisfied are you with the overall	Μ					
quality of the above support you receive from each type of person at work?	Т					
from each type of person at work?	С					

## D) People who are similar to you – see things the way you do – who help you confirm your perceptions and perspectives of the world and help you keep things in focus.

		None	Just a little	Moderate Amount	Quite a lot	A great deal
1. How much of the above support do	Μ					
you receive from each type of person at	Т					
work?	С					
		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2. How satisfied are you with the overall	Μ					
quality of the above support you receive from each type of person at work?	Т					
from each type of person at work:	С					

#### E) People who comfort you and indicate to you that they are on your side and care for you.

File CPU - CPU - State Contract of the CPU -		None	Just a little	Moderate Amoun	t Quite a lot	A great deal
1.How much of the above support do you receive from each type of person at work?	Μ					
	Т					20
work?	С				14-0.14	
		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2.How satisfied are you with the overall	М					
quality of the above support you receive from each type of person at	Т					
work?	С					

#### F) People who encourage you to re-evaluate your attitudes, values and feelings.

		None	Just a little	Moderate Amount	Quite a lot	A great deal
1.How much of the above support do	Μ				5V	
you receive from each type of person at	Т					
work?	С					
17		Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
2.How satisfied are you with the overall	Μ					
quality of the above support you receive from each type of person at	Т					
work?	С					

## G) People who listen to you with interest and understanding: who let you talk/let off steam without giving advice or being judgemental.

	None	Just a little	Moderate Amount	Quite a lot	A great ucar
M					
Т					
C					
	Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very Satisfied
M					
Т					
C					
	T C M T	M T C Very dissatisfied M T	M	M     Image: Marcological system       T     Image: Marcological system       C     Image: Marcological system       Very dissatisfied     Neither satisfied nor dissatisfied       M     Image: Marcological system       T     Image: Marcological system	M     Neither       T     Neither       C     Neither       Very     Dissatisfied       M     dissatisfied       T     Neither

#### Please go to section 3

### SECTION 3: Working together "Team" refers to the smallest unit in which you work.

Thi	Participation in the team s part concerns how much participation the	ere is in	your tea	m. Pleas	e tick t	he most
ձրի	To what extent do you agree with the following?	Strongly disagree	Disagree	Neither agree nor disagree	Agree	Strongly agree
а. ь	We share information generally in the team rather than keeping it to ourselves.					
b.	The team always functions to the best of its capability.					
c. d.	We have a "we are in it together" attitude. We all influence each other.					
e. f.	People keep each other informed about work- related issues in the team. People feel understood and accepted by each other.					
g. h. i. j.	People in the team never feel tense with one another. Everyone's view is listened to even if it is in a minority. There are real attempts to share information throughout the team. We keep in regular contact with each other.					
k.	We interact frequently.					
l. m.	Being part of this team is the most important thing at work for team members. There is a lot of give and take.				1	
n.	We keep in touch with each other as a team.					
0.	Members of the team meet frequently to talk both formally and informally.					

#### 2. Team Objectives

## The following statements concern your understanding of your team's objectives. Tick the appropriate box to indicate how far each statement describes your team.

- a. How clear are you about what your team's objectives are?
- b. To what extent do you think your team's objectives are useful and appropriate?
- c. How far are you in agreement with these objectives?
- d. To what extent do you think other team members agree with these objectives?
- e. To what extent do you think your team's objectives are clearly understood by other members of the team?
- f. To what extent do you think your team's objectives can actually be achieved?
- g. How worthwhile do you think these objectives are to you?
- h. How worthwhile do you think these objectives are to Post Office Ltd?
- i. How worthwhile do you think these objectives are to the wider society?
- j. To what extent do you think these objectives are realistic and can be attained?
- k. To what extent do you think members of your team are committed to these objectives
- Not at all
   Somewhat
   Completely

   Image: Somewhat is all
   Image: Somewhat is all
   Image: Somewhat is all

   Image: Somewhat is all
   Image: Somewhat is all
   Image: Somewhat is all

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#### 3. Task Style

The questions below concern how you feel the team monitors and appraises the work it does. Consider to what extent each of the following questions describes your team. Please tick the box under the response which you think best describes your team.

		To a very little extent	To some extent	To a very great extent
a.	Do your team colleagues provide useful ideas and practical help to enable you to do the job to the best of your ability?			
b.	Do you and your colleagues monitor each other so as to maintain a higher standard of work?			
c.	Are team members prepared to question the basis of what the team is doing?			
d.	Does the team critically appraise potential weaknesses in what it is doing in order to achieve the best possible outcome?			
e.	Do members of the team build on each other's ideas in order to achieve the highest possible standards of performance?			
f.	Is there a real concern among team members that team should achieve the highest standards of performance?			1
g.	Does the team have clear criteria which members try to meet in order to achieve excellence as a team?			

Thi agr	Support for new ideas is part deals with attitudes towards change in ee or disagree with each of the following	) your tea statement	m. Pleas s as a de	e indicate scription	how stro of your	ongly you team by
tici	<b>ting the appropriate box.</b> To what extent do you agree with the following?	Strongly disagree	Disagree	Neither agree nor disagree	Agree	Strongly Agree
a.	This team is always moving toward the development of new answers.					
b.	Assistance in developing new ideas is readily available.					
c.	This team is open and responsive to change.					
d.	The team is significantly better than any other in its field.					-
e.	People in this team are always searching for fresh, new ways of looking at problems.		1818-1919 - 1919 	-		
f.	In this team we take the time needed to develop new ideas.					
g.	People in the team co-operate in order to help develop and apply new ideas.					
h.	There are consistently harmonious relationships between people in the team.					
i.	Members of the team provide and share resources to help in the application of new ideas.					
j.	Team members provide practical support for new ideas and their application.					
k.	The teams consistently achieves the highest targets with ease.					

## 5. The following questions assess team working. "Team" refers to the smallest unit in which you work.

То	what extent:	Not at all	A little	Quite a lot	A great deal
a.	Do you work as part of a defined work team?				
b.	Does your team have clear team objectives?		) 		
c.	Do you frequently work with other team members to achieve these team objectives?				
d.	Are there different roles for team members within this team?				1
e.	Is your team recognised by others in the business unit as a clearly defined team?				•

6. How many times within the last month did the	ne team meet formal	ly?	t	imes.
7. On average how long did these meetings last	? 30 minutes	[	]	
	1 hour	C	ב	
	$1\frac{1}{2}$ hours	C	כ	
	2 hours	C	]	
	more than 2 hours	C	]	
8. Do you have an agenda for these meetings?	Yes			
	No			
9. Who chairs the meeting (please use job title)?				
	c socially?			·
10. a. How often do you see anyone from worl	<b>socially?</b>	Quite a lot	A	great de
10. a. How often do you see anyone from worl		Quite a lot	A	great de
10. a. How often do you see anyone from worl Not at all Just a little Mo	derate amount			
10. a. How often do you see anyone from worl	derate amount			
10. a. How often do you see anyone from worl         Not at all       Just a little         Model	derate amount			
10. a. How often do you see anyone from worl         Not at all       Just a little         Model	derate amount			
<ul> <li>10. a. How often do you see anyone from worl Not at all Just a little Mo</li> <li>b. Generally speaking who attends these gather</li> </ul>	ings? e.g. other counte			
	ings? e.g. other counte			

5 <u>–</u>	all	little	amount	lot	deal
a. Identify the positive aspects of another person's performance and accomplishments and reinforce					
these with compliments and encouragement				1	
b. Discuss negative behaviour objectively by reviewing guidelines and current standards					
c. Present feedback in a helpful manner and with a workable plan for improvement if required					
d. Ask others to evaluate themselves			·		
e. When presenting feedback to others, protect their self-esteem					

My r	nanager:	Not at all	Just a little	Moderate amount	Quite a lot	A great deal
a.	Allows me to participate in decisions that affect me.					
b.	Willingly shares his/her knowledge & expertise with me.					
с.	Is readily accessible if I need to discuss a problem or particular issue.					
d.	Provides coaching and guidance on ways to improve my effectiveness.	C.		-		
2.	Follows through on his/her commitments.					
f.	Empowers me to make decisions on my own.					
g.	Treats me fairly and with respect.					
h.	Treats team members fairly regardless of race, religion, gender or national origin.					
i.	Adheres to the same standards she/he communicates to me.					
j.	Is sensitive to my personal needs outside the workplace.					
k.	Supports the commitments I make to clients.					
1.	Keeps and is prompt for meetings and appointments with me.					
m.	Informs me of personal development opportunities and encourages me to take advantage of them.					
n.	Values the contribution of all individuals regardless of level.					
0.	Requests and acts on feedback about ways to improve his/her effectiveness.					
p.	Encourages and utilises my input when setting my objectives					

му	manager:	Not at all	Just a little	Moderate amount	Quite a lot	A great
a.	Encourages and accepts points of view that differ from his/her own.					deal
b.	Takes steps to resolve conflict and					-
	disagreement within the team.					
c.	Utilises my expertise where					
	appropriate.					2
d.	Regularly challenges me to					
	continuously improve my					
	effectiveness.					
e.	Encourages and facilitates team					
	work and collaboration.					
f.	Rallys members of my team around					
	a common goal.					
g.	Clearly states his/her expectations					
1.	regarding our team's performance.					
h.	Gives me all the relevant					
	information necessary to effectively do my job.					
i.	Provides timely, specific feedback					
1.	on my performance.					
j.	Makes me feel like a valued member					
J.	of the team.	5				
k.	Lets me know when I have done a					
	good job.					
1.	Encourages open and honest					
	communication among my team					
	members.					
m.	Encourages me to use creative and					
	innovative ways to satisfy the client.					
n.	Assists me in obtaining the					
	necessary resources to effectively do my job.					
0.	Demonstrates a strong commitment					
0.	to client satisfaction with day-to-day					
	actions.					
p.	Regularly stresses the importance of					
P .	quality and continuous					
	improvement.	2				
q.	Utilises the diverse knowledge,					
	skills and abilities of my team					
	members.					

### Please go to Section 4 - the final section

### SECTION 4: Work and Well-Being

Previous sections have asked about your work and relationships at work. In order to understand the impact these have on you, the following questions ask you about your general well-being.

		Not at all	Only occasionally	Quite often	Much of the time	Almost all of the time
a.	I have felt anxious.					
э.	I have felt depressed.					
2.	I have felt positive.					
d.	I have felt irritable.		- <u> </u>			
е.	I have felt energetic.					
f.	I have felt overwhelmed by everything.					
g.	I have felt awake and alert.					
h.	I have felt enthusiastic.				1120-10-	
i.	I have felt at ease.					
j.	I have felt like giving up.					

### **Background Details**

It is important that we know some background details. This will enable us to compare the experiences and views of different groups of employees.

#### 1. About your job

a. Length o	f time in your current role:	(yrs)	(months)
c. Length of	f time in the organisation:	(yrs)	(months)
d. Type of c	contract: (tick)		
Part-time			
Full-time			
e. Contract	ed hours (per week):		
f. On avera	ge how many hours per week do yo	u regularly work ove	er your contracted hours?
			•

#### 2. About you (optional)

Are you: (tick)	Age:	Are you: (tick)	
Male 🗆 Female 🗆	(yts)	Single Living with partner/married Separated/divorced/widowed	
I would describe my ethnic group	o as: (tick)		
White	Black/ Black Br	itish	
British	□ Caribbean		
Irish	□ African	D	
Other white background	Any other Black	background 🛛	
Mixed	Asian/Asian Bri	tish	
White & Black Caribbean	🗆 Indian		
White & Black African	Pakistani		
White & Asian	Bangladeshi		
Any other mixed background	Any other Asian	background 🗆	
Any other ethnic background:			
Nationality: (Country of birth):			
	ve the highest level of qu	alification you have achieved, e.g. O' l	levels)
Work Related Qualifications:			

Thank you for completing this questionnaire. It will be a valuable contribution to our study. Please turn over.

### Many thanks for completing this questionnaire.

### Please check that you have answered all the questions and return in the pre-paid envelope within the next 3 weeks.

What changes/ interventions could be introduced that would effectively increase the supportiveness of your work environment? What impact would this have on you? If you have any comments you would like to make please use this space.

ID

Joanna Bell, Organisation Studies, Aston Business School, Aston Triangle, Birmingham, B4 7ET.

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### Study Two: Response Prompt Card sent to Branch Managers



### **Team Working and Branch Office Performance**

#### Post Office Ltd. Workforce Initiative

I recently contacted you with a survey relating to the above research project that is being conducted by Aston Business School. I would like to thank those of you who have already returned their survey. If you are still in the process of completing it, I do value your contribution and look forward to hearing from you shortly. To qualify for the prize draw (individual and Branch) entries must arrive before 20<sup>th</sup> May 2002.

Given the usual problems with distributing large numbers of surveys, it is very possible that you did not receive one or perhaps you have misplaced your copy. If this is the case, please call 0870 872 0321 ext. 7673, leaving your name and Branch Office and a new survey pack will be sent to you shortly.

Thank you for your time. Your input will make a valuable contribution to the research.

J. F. L. Bell, Organisation Studies, Aston Business School, Aston Triangle, Birmingham, B4 7ET

### Study Two: Response Prompt Card sent to Branch Managers



### Team Working and Branch Office Performance

#### Post Office Ltd. Workforce Initiative

I recently contacted you with a survey relating to the above research project that is being conducted by Aston Business School, with the support of your Branch Manager. I would like to thank those of you who have already returned their survey. If you are still in the process of completing it, I do value your contribution and look forward to hearing from you shortly. To qualify for the prize draw (individual and Branch) entries must arrive before 20<sup>th</sup> May 2002.

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Thank you for your time. Your input will make a valuable contribution to the research.

J. F. L. Bell, Organisation Studies, Aston Business School, Aston Triangle, Birmingham, B4 7ET

### Study two: Sufficient responses received letter sent to Branch Managers

<<Date>>

Dear <<Title>> <<Surname>>

#### RE: Teamwork and Branch Office Performance - Post Office Ltd. Workforce Initiative

I am writing to inform you that I have received sufficient responses from your branch office to enable me to produce your individual branch report.

Data analysis will commence shortly and I will endeavour to send your report as soon as possible.

Many thanks to you and your colleagues for your support in this research.

Yours sincerely



### Study two: Insufficient responses letter sent to Branch Managers

<<Date>>

Dear <<<Title>> <<Surname>>

#### RE: Teamwork and Branch Office Performance - Post Office Ltd. Workforce Initiative

I am writing to regretfully inform you that I received an insufficient number of responses from your branch office to enable me to produce your individual branch report.

A percentage response limit was set per branch to enable the appropriate analysis to be performed. As your branch response rate fell below this limit any analysis carried out would not be representative of your branch and may therefore be misleading. I appreciate that some responses may have been delayed in the post, if sufficient responses are received by <<Date>> I will be able create your individual branch report.

Thank you for your support in this research.

Yours sincerely



### Study two: £50 Branch Prize Letter sent to one Branch Manager

<<Date>>

Dear <<Title>> <<Surname>>

#### RE: Teamwork and Branch Office Performance - Post Office Ltd. Workforce Initiative

#### Congratulations your Branch Office has won a £50 Choice Gift Voucher

Many thanks to you and your Branch for completing the Team Working and Branch Office Performance survey. Your Branch achieved the greatest response rate from Branches surveyed so it is with great pleasure that I enclose your £50 voucher. Your time and contribution to this research have been invaluable.

Best Regards



Joanna Bell

### Study two: £30 Individual Prize Letter sent to five respondents

<<Date>>

Dear <<Title>> <<Surname>>

### Congratulations you have won a £30 Choice Gift Voucher

#### RE: Teamwork and Branch Office Performance - Post Office Ltd. Workforce Initiative

Thank you for completing the Team Working and Branch Office Performance survey. Your time and contribution are valuable to this research.

Please find enclosed your gift voucher with my compliments.

Best Regards

Aston University Information on this page has been removed for data protection purposes

Joanna Bell

### **Regression Analyses**

# Manager behaviour explaining additional variance beyond that explained by satisfaction with manager support

The following regressions show that manager behaviours do not account for any additional variance in job satisfaction, beyond that explained by satisfaction with manager support.

DVJob Satisfaction1Manager satisfaction.464Change in  $\mathbb{R}^2$ .2152IV β: Fairness.246Change in  $\mathbb{R}^2$ .028Sig level.249

Table A7.01. Satisfaction with manager support and manager behaviour: fairness

Table A7.02. Satisfaction with manager support and manager behaviour: participation

DV	Job Satisfaction	
1	Manager support	.464
	Change in R <sup>2</sup>	.215
2	<b>IV</b> $\beta$ : Participation	.017
	Change in R <sup>2</sup>	.001
	Sig level	.944

Table A7.03. Satisfaction with manager support and manager behaviour: feedback

DV	Job Satisfaction	
1	Manager support	.464
	Change in R <sup>2</sup>	.215
2	IV $\beta$ : Feedback	039
	Change in R <sup>2</sup>	.003
	Sig level	.867

Table A7.04. Satisfaction with manager support and manager behaviour: valuing diversity

DV	Job Satisfaction	
1	Manager support	.464
	Change in R <sup>2</sup>	.215
2	<b>IV</b> $\beta$ : Valuing diversity	.143
	Change in R <sup>2</sup>	.003
	Sig level	.493

#### Appendix Seven

DV	Job Satisfaction	
1	Manager support	.464
	Change in R <sup>2</sup>	.215
2	IV $\beta$ : Communication	042
	Change in R <sup>2</sup>	.001
	Sig level	.848

Table A7.05. Satisfaction with manager support and manager behaviour: communication

Table A7.06. Satisfaction with manager support and manager behaviour: customer

satisfaction				
DV	Job Satisfaction			
1	Manager support	.464		
	Change in R <sup>2</sup>	.215		
2	<b>IV</b> $\beta$ : Customer Sat	094		
	Change in R <sup>2</sup>	.003		
	Sig level	.683		

Table A7.07. Satisfaction with manager support and manager behaviour: creating a team

environment

DV	Job Satisfaction	
1	Manager support	.464
	Change in R <sup>2</sup>	.215
2	IV $\beta$ : Team environment	.039
	Change in R <sup>2</sup>	.001
	Sig level	.865

Table A7.08. Satisfaction with manager support and manager behaviour: integrity and

respect

DV	Job Satisfaction	
1	Manager support	.464
	Change in R <sup>2</sup>	.215
2	<b>IV</b> $\beta$ : Integrity	.024
	Change in R <sup>2</sup>	.000
	Sig level	.919

DV	Job Satisfaction	
1	Manager support	.464
	Change in R <sup>2</sup>	.215
2	IV $\beta$ : Coaching	.020
	Change in R <sup>2</sup>	.000
	Sig level	.925

Table A7.09. Satisfaction with manager support and manager behaviour: coaching

#### Appendix Seven

### Table A7.10. Exploratory factor analysis: TCI and teamness.

Oblimin with Kaiser normalisation rotated factor loading for a X factor solution of (PAF)
Extraction Method: Principal Axis Factoring. Rotation Method: a Rotation converged in 16 iterations.

ltem	Factor 1	Factor 2	Factor 3	Factor 4	Factor 5	Factor 6	Factor 7	Factor 8
Teamla	.151	116	.816	.041	074	028	005	04
Teamlb	009	.111	.701	009	063	063	147	13
Teamlc	073		.649	004	025	.164	005	02
Teamld	095			041			.110	
Teamle	.065						.015	.08
PPNB	.654						082	
PPNC	.744							
PPND	.264						121	12
PPNE	.161						110	
PPNF	.652							
PPNG	.629							
PPNH	.385							
	.093							
PPNI								
PPNJ	.024							
PPNK	.031							
PPNL	.402							
PPNM	.565							
PPNN	.175							
PPNO	018							
OBJA	110							
OBJB	098							
OBJC	025							
OBJD	.119							
OBJE	.091							
OBJF	.071							
OBJG	.051							
OBJH	.032							
OBJI	.04							
OBJJ	.05							
OBJK	.130							
STYA	.243	3.072						
STYB	.03	.136						
STYC	02	7 .043						
STYD	12	8.040	.092	014				
STYE	.11	5 .038	.070	.043				
PPNA	.15	3014	4 .096	516				
STYF	.10		.100					
STYG	.04		4 .188					
INNA	.02		7.124	4074				
INNB	.07							
INNC	.21				524:			
INND	.01				3090			
INNE	.03				319	5 .588		
INNF	.07					5 <b>.54</b> 2		
INNG	.24						<b>8</b> 07	
INNU	.47						<b>8</b> 08	
INNI	.16							72
	.11							61
INNJ	.14							
INNK Eigenvalue	19.2							
HIGENV200	19.4		- 4.4					7 3

### **Study 2: Results**

The relationship between teamness, job satisfaction, well-being, organisational commitment, social support, team functioning and work stressors were explored. In chapter 11 summary tables were provided of the stages involved prior to testing for mediation, and regressions testing for mediation in which variables were entered individually in separate regressions. The following tables provide these results in full. The detailed tables are presented with the corresponding hypotheses.

### STAGE I: Exploring the extent to which the unit are a well-defined team:

#### **Climate quality/ Teamness**

#### Hypothesis 6

The greater the extent to which the unit are a team and social support will be mediated by team functioning.

The following tables show the regression results when each variable is entered individually into separate regressions. In each section source of support is followed by type of support.

The mediation tables contain three columns; the first (labelled DV) provides data relating to the direct relationship between team working and the dependent variable. These tables are presented in full in chapter eleven, when presenting hypotheses 1. The second column shows the explanatory variables effect on the mediator, detailed in full in tables presented for hypothesis 4. The final column presents the mediation, specifically: team functioning mediating the relationship between team working and the dependent variable, social support.

#### Source of support

Table A8.01 Participation mediating the relationship between teamness and manager support

	DV: Manager support			
		DV	Mediator	DV
2	Mediator B: Participation			.543
	Change in R <sup>2</sup>			.295
3	IV B: Teamness	.412	.439	.467
	Change in R <sup>2</sup>	.170	.193	.006
	Total R <sup>2</sup>			.301
	Sig level	.008	.005	.565

Participation mediates the relationship between teamness and satisfaction with manager support. Teamness only accounts for an additional 0.6% of the variance in satisfaction with manager support beyond that explained by team functioning participation.

#### Appendix Eight

	DV: Manager support			
		DV	Mediator	DV
2	Mediator B: Innovation			.515
	Change in R <sup>2</sup>			.265
3	IV B: Teamness	.412	.458	.101
	Change in R <sup>2</sup>	.170	.210	.006
	Total R <sup>2</sup>			.271
	Sig level	.008	.003	.609

Table A8.02. Innovation mediating the relationship between teamness and manager support

Innovation mediates the relationship between teamness and satisfaction with manager support. Teamness only accounts for an additional 0.6% of the variance in satisfaction with manager support beyond that explained by team functioning innovation.

Table A8.03. Commitment to task excellence mediating the relationship between teamness and manager support

	DV: Manager support			
		DV	Mediator	DV
2	Mediator B: Task			.464
	Change in R <sup>2</sup>			.215
3	IV B: Teamness	.412	.523	.165
	Change in R <sup>2</sup>	.170	.273	.013
	Total R <sup>2</sup>			.228
	Sig level	.008	.001	.432

Commitment to task excellence mediates the relationship between teamness and satisfaction with manager support. Teamness only accounts for an additional 1.3% of the variance in satisfaction with manager support beyond that explained by team functioning commitment to task excellence.

Table A8.04. Participation mediating the relationship between teamness and team support

	DV: Team support			
		DV	Mediator	DV
2	Mediator B: Participation			.655
	Change in R <sup>2</sup>			.429
3	IV B: Teamness	.434	.439	.018
	Change in R <sup>2</sup>	.189	.193	.000
	Total R <sup>2</sup>			.429
	Sig level	.005	.005	.911

Participation mediates the relationship between teamness and satisfaction with team support. Teamness does not account for any additional variance in satisfaction with team support beyond that explained by team functioning participation.

	DV: Team support			
		DV	Mediator	DV
2	Mediator <b>B</b> : Innovation			.590
	Change in R <sup>2</sup>			.384
3	IV <b>ß</b> : Teamness	.434	.458	.042
	Change in R <sup>2</sup>	.189	.210	.001
	Total R <sup>2</sup>			.349
	Sig level	.005	.003	.820

Table A8.05. Innovation mediating the relationship between teamness and team support

Innovation mediates the relationship between teamness and satisfaction with team support. Teamness only accounts for an additional 0.1% of the variance in satisfaction with team support beyond that explained by team functioning innovation.

 Table A8.06. Commitment to task excellence mediating the relationship between teamness

 and team satisfaction support

	DV: Team Satisfaction			11 12
		DV	Mediator	DV
2	Mediator B: Task			.509
	Change in R <sup>2</sup>			.259
3	IV B: Teamness	.434	.523	.143
	Change in R <sup>2</sup>	.189	.273	.010
	Total R <sup>2</sup>			.269
	Sig level	.005	.001	.482

Commitment to task excellence mediates the relationship between teamness and satisfaction with team support. Teamness only accounts for an additional 1% of the variance in satisfaction with team support beyond that explained by team functioning commitment to task excellence.

## Type of support

Table A8.07. Participation mediating the relationship between teamness and TA satisfaction

	DV: TA Satisfaction			90498-854A
		DV	Mediator	DV
2	Mediator B: Participation	~75 10		.569
	Change in R <sup>2</sup>			.323
3	IV B: Teamness	.369	.439	.002
	Change in R <sup>2</sup>	.136	.193	.000
	Total R <sup>2</sup>			.323
	Sig level	.019	.005	.609

Participation mediates the relationship between teamness and satisfaction with task appreciation. Teamness does not account for any additional variance in satisfaction with task appreciation beyond that explained by team functioning participation.

	<b>DV: TC Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Innovation			.573
	Change in R <sup>2</sup>	1100 - 110 - 110 - 110 - 110 - 110 - 110 - 110 - 110 - 110 - 110 - 110 - 110 - 110 - 110 - 110 - 110 - 110 - 1		.328
3	IV <b>ß</b> : Teamness	.369	.458	062
	Change in R <sup>2</sup>	.136	.210	.002
	Total R <sup>2</sup>	- 14 <sup>1</sup>		.328
	Sig level	.019	.003	.745

Table A8.08. Innovation mediating the relationship between teamness and TA satisfaction

Innovation mediates the relationship between teamness and satisfaction with task appreciation. Teamness only accounts for 0.2% of additional variance in satisfaction with task appreciation beyond that explained by team functioning innovation.

Table A8.09. Commitment to task excellence mediating the relationship between teamness	3
and TA satisfaction	

	<b>DV: TA Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Task			.464
	Change in R <sup>2</sup>			.215
3	IV B: Teamness	.369	.523	.076
	Change in R <sup>2</sup>	.136	.273	.003
	Total R <sup>2</sup>			.218
	Sig level	.019	.001	.718

Commitment to task excellence mediates the relationship between teamness and satisfaction with task appreciation. Teamness only accounts for 0.3% of the variance in satisfaction with task appreciation beyond that explained by team functioning commitment to task excellence.

Table A8.10. Participation mediating the relationship between teamness and TC satisfaction

	DV: TC Satisfaction			
11		DV	Mediator	DV
2	Mediator B: Participation			.537
	Change in R <sup>2</sup>			.288
3	IV B: Teamness	.473	.439	.217
	Change in R <sup>2</sup>	.224	.193	.027
	Total R <sup>2</sup>			.315
	Sig level	.002	.005	.213

Participation mediates the relationship between teamness and satisfaction with task challenge. Teamness only accounts for 2.7% of the variance in satisfaction with task challenge beyond that explained by team functioning participation.

	<b>DV: TC Satisfaction</b>			
		DV	Mediator	DV
2	Mediator <b>B</b> : Innovation	an Bartis - Social and Soci		.604
	Change in R <sup>2</sup>			.36
3	IV B: Teamness	.473	.458	.099
	Change in R <sup>2</sup>	.224	.210	.005
	Total R <sup>2</sup>			.370
	Sig level	.002	.003	.529

Table A8.11.Innovation mediating the relationship between teamness and TC satisfaction

Innovation mediates the relationship between teamness and satisfaction with task challenge. Teamness only accounts for 0.5% of the variance in satisfaction with task challenge beyond that explained by team functioning innovation.

Table A8.12. Commitment to task excellence mediating the relationship between teamness
and TC satisfaction

	<b>DV: TC Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Task			.502
	Change in R <sup>2</sup>			.252
3	IV B: Teamness	.473	.523	.234
- 10	Change in R <sup>2</sup>	.224	.273	.027
	Total R <sup>2</sup>			.278
- (5)	Sig level	.002	.001	.249

Commitment to task excellence mediates the relationship between teamness and satisfaction with task challenge. Teamness only accounts for 2.7% of the variance in satisfaction with task challenge beyond that explained by team functioning commitment to task excellence.

Table A8.13. Participation mediating the relationship between teamness and PA satisfaction

	<b>DV: PA Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Participation			.529
	Change in R <sup>2</sup>			.279
3	IV B: Teamness	.462	.439	.206
5	Change in R <sup>2</sup>	.213	.193	.025
	Total R <sup>2</sup>			.304
	Sig level	.003	.005	.259

Participation mediates the relationship between teamness and satisfaction with practical assistance. Teamness only accounts for 2.5% of the variance in satisfaction with practical assistance beyond that explained by team functioning participation.

	<b>DV: PA Satisfaction</b>			
		DV	Mediator	DV
2	Mediator ß: Innovation			.504
	Change in R <sup>2</sup>			.254
3	IV B: Teamness	.462	.458	.214
	Change in R <sup>2</sup>	.213	.210	.023
	Total R <sup>2</sup>	10.000		.277
	Sig level	.003	.003	.282

Table A8. 14. Innovation mediating the relationship b	between teamness and PA satisfaction
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Innovation mediates the relationship between teamness and satisfaction with practical assistance. Teamness only accounts for 2.3% of the variance in satisfaction with practical assistance beyond that explained by team functioning innovation.

Table A8. 15. Commitment to task excellence mediating the relationship between teamness
and PA satisfaction

	<b>DV: PA Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Task			.398
	Change in R <sup>2</sup>			.159
3	IV B: Teamness	.462	.523	.362
	Change in R <sup>2</sup>	.213	.273	.064
	Total R <sup>2</sup>			.223
	Sig level	.003	.001	.089

Commitment to task excellence mediates the relationship between teamness and satisfaction with practical assistance. Teamness only accounts for 6.4% of the variance in satisfaction with practical assistance beyond that explained by team functioning commitment to task excellence.

Table A8.16. Participation mediating the relationship between teamness and RC satisfaction

	<b>DV: RC Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Participation			.513
-	Change in R <sup>2</sup>			.282
3	IV B: Teamness	.406	.439	.108
5	Change in R <sup>2</sup>	.165	.193	.007
	Total R <sup>2</sup>			.289
	Sig level	.009	.005	.556

Participation mediates the relationship between teamness and satisfaction with reality check. Teamness only accounts for 0.7% of the variance in satisfaction with reality check beyond that explained by team functioning participation.

	DV: RC Satisfaction			
		DV	Mediator	DV
2	Mediator B: Innovation			.551
	Change in R <sup>2</sup>			.304
3	IV B: Teamness	.406	.458	.040
	Change in R <sup>2</sup>	.165	.210	.001
	Total R <sup>2</sup>			.305
	Sig level	.009	.003	.836

Table A8.17. Innovation mediating the relationship between teamness and RC satisfaction

Innovation mediates the relationship between teamness and satisfaction with reality check. Teamness only accounts for 0.1% of the variance in satisfaction with reality check beyond that explained by team functioning innovation.

 Table A8.18. Commitment to task excellence mediating the relationship between teamness

 and RC satisfaction

	DV: RC Satisfaction				
		DV	Mediator	DV	
2	Mediator ß: Task			.454	
	Change in R <sup>2</sup>			.207	
3	IV B: Teamness	.406	.523	.166	
	Change in R <sup>2</sup>	.165	.273	.013	
	Total R <sup>2</sup>			.220	
	Sig level	.009	.001	.431	

Commitment to task excellence mediates the relationship between teamness and satisfaction with reality check. Teamness only accounts for 1.3% of the variance in satisfaction with reality check beyond that explained by team functioning commitment to task excellence.

Table A8.19. Participation mediating the relationship between teamness and ES satisfaction

	<b>DV: ES Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Participation			.523
	Change in R <sup>2</sup>			.273
3	IV B: teamness	.387	.439	.084
	Change in R <sup>2</sup>	.150	.193	.004
	Total R <sup>2</sup>			.277
	Sig level	.014	.005	.649

Participation mediates the relationship between teamness and satisfaction with emotional support. Teamness only accounts for 0.4% of the variance in satisfaction with emotional support beyond that explained by team functioning participation.

	<b>DV: ES Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Innovation			.483
	Change in R <sup>2</sup>			.233
3	IV B: Teamness	.387	.458	.096
00.40	Change in R <sup>2</sup>	.150	.210	.005
	Total R <sup>2</sup>			.238
	Sig level	.014	.003	.636

Table A8.20. Innovation mediating the relationsh	in between teamness and EC active att
Tuble 18.20. Innovation mediating the relationsh	ip between teanness and ES satisfaction

Innovation mediates the relationship between teamness and satisfaction with emotional support. Teamness only accounts for 0.5% of the variance in satisfaction with emotional support beyond that explained by team functioning innovation.

Table A8.21. Commitment to task excellence mediating the relationship between tea	nness
and ES satisfaction	

	<b>DV: ES Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Task	an fair fhidean - Fr		.337
	Change in R <sup>2</sup>			.113
3	IV B: Teamness	.387	.523	.300
	Change in R <sup>2</sup>	.150	.273	.044
	Total R <sup>2</sup>			.157
	Sig level	.014	.001	.174

Commitment to task excellence mediates the relationship between teamness and satisfaction with emotional support. Teamness only accounts for 4.4% of the variance in satisfaction with emotional support beyond that explained by team functioning commitment to task excellence.

Table A8.22. Participation mediating the relationship between teamness and EC satisfaction

	<b>DV: EC Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Participation	2740		.496
	Change in R <sup>2</sup>			.246
3	IV B: Teamness	.408	.439	.149
	Change in R <sup>2</sup>	.166	.193	.013
	Total R <sup>2</sup>			.259
	Sig level	.009	.005	.428

Participation mediates the relationship between teamness and satisfaction with emotional challenge. Teamness only accounts for 1.3% of the variance in satisfaction with emotional challenge beyond that explained by team functioning participation.

	<b>DV: EC Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Innovation			.485
	Change in R <sup>2</sup>			.235
3	IV ß: Teamness	.408	.458	.133
	Change in R <sup>2</sup>	.166	.210	.009
	Total R <sup>2</sup>	9 (ALL)		.244
	Sig level	.009	.003	.509

Table A8.23. Innovation mediating the relationship between teamness and EC satisfaction

Innovation mediates the relationship between teamness and satisfaction with emotional challenge. Teamness only accounts for 0.9% of the variance in satisfaction with emotional challenge beyond that explained by team functioning innovation.

Table A8.24. Commitment to task excellence mediating the relationship between teamness
and EC satisfaction

	<b>DV: EC Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Task			.403
	Change in R <sup>2</sup>			.163
3	IV B: Teamness	.408	.523	.244
	Change in R <sup>2</sup>	.166	.273	.029
	Total R <sup>2</sup>	· · · · · · · · · · · · · · · · · · ·		.192
	Sig level	.009	.001	.257

Commitment to task excellence mediates the relationship between teamness and satisfaction with emotional challenge. Teamness only accounts for 2.9% of the variance in satisfaction with emotional challenge beyond that explained by team functioning commitment to task excellence.

Table A8.25. Participation mediating the relationship between teamness and LS satisfaction

	<b>DV: LS Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Participation			.493
	Change in R <sup>2</sup>			.243
3	IV B: Teamness	.343	.439	.042
	Change in R <sup>2</sup>	.118	.193	.001
	Total R <sup>2</sup>			.244
	Sig level	.030	.005	.825

Participation mediates the relationship between teamness and satisfaction with listening support. Teamness only accounts for 0.1% of the variance in satisfaction with listening support beyond that explained by team functioning participation.

	DV: LS Satisfaction			
		DV	Mediator	DV
2	Mediator <b>B</b> : Innovation			.429
	Change in R <sup>2</sup>			.184
3	IV B: Teamness	.343	.458	.084
	Change in R <sup>2</sup>	.118	.210	.004
	Total R <sup>2</sup>			.188
	Sig level	.030	.003	.688

Table A8.26. Innovation mediating the relationship between teamness and LS satisfaction

Innovation mediates the relationship between teamness and satisfaction with listening support. Teamness only accounts for 0.4% of the variance in satisfaction with listening support beyond that explained by team functioning innovation.

Table A8.27. Commitment to task excellence mediating the relationship between teamness
and LS satisfaction

	<b>DV: LS Satisfaction</b>			
		DV	Mediator	DV
2	Mediator B: Task			.332
	Change in R <sup>2</sup>			.110
3	IV B: Teamness	.343	.523	.217
	Change in R <sup>2</sup>	.118	.273	.023
	Total R <sup>2</sup>			.133
	Sig level	.030	.001	.329

Commitment to task excellence mediates the relationship between teamness and satisfaction with listening support. Teamness only accounts for 2.3% of the variance in satisfaction with listening support beyond that explained by team functioning commitment to task excellence.

# Hypothesis 7

The relationship between team functioning and outcomes will be mediated by social support.

The regression tables shown in this section reflect stages one and two of the mediation process suggested by Baron and Kenny (1986). Stage one establishes whether there is a direct relationship between the explanatory variables and the dependent variable, in this case a direct effect of social support on the well-being outcomes. Stage two establishes whether there is a direct relationship between the explanatory variables and the mediator variables, in this case a direct relationship between the explanatory variables and the mediator variables, in this case a direct relationship between the explanatory variables and the mediator variables, in

Finally the mediation regression are presented where one variable in entered individually into separate regression analyses.

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: Participation	.424
- F - Correl and	Change in R <sup>2</sup>	.105
	Sig level	.026

#### Stage 1: The direct effect of team functioning on job satisfaction

Table A8.29. The direct effect of innovation on job satisfaction

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: Innovation	.481
	Change in R <sup>2</sup>	.118
	Sig level	.008

Table A8.30. The direct effect of commitment to task excellence on job satisfaction

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: Task	.048
	Change in R <sup>2</sup>	.313
	Sig level	.141

Participation and innovation predict 10.5% and 11.8% respectively in the variance in job satisfaction, after the effects of teamness have been taken into account. Commitment to task excellence does not predict job satisfaction and will therefore not be included in the mediation analyses.

Stage 2: The direc	t effect of team	functioning o	on social support
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DV		Satisfaction Manager support	Satisfaction Team support
1	Teamness	.412	.434
	Change in R <sup>2</sup>	.170	.189
2	IV B: Participation	.475	.643
	Change in R <sup>2</sup>	.131	.240
	Sig level	.012	.000

Table A8.31. The direct effect of participation on social support.

Table A8.32. The direct effect of innovation on social support.

DV		Satisfaction Manager support	Satisfaction Team support
1	Teamness	.412	.434
	Change in R <sup>2</sup>	.170	.189
2	IV B: Innovation	.444	.560
	Change in R <sup>2</sup>	.101	.160
	Sig level	.030	.005

Table A8.33. The direct effect of commitment to task excellence on social support.

DV		Satisfaction Manager support	Satisfaction Team support
1	Teamness	.412	.434
	Change in R <sup>2</sup>	.170	.189
2	IV B: Task	.346	.407
	Change in R <sup>2</sup>	.058	.081
	Sig level	.103	.051

Participation and innovation predict 13.1% and 10.1% respectively in the variance in satisfaction with manager support and 24% and 16% respectively in the variance of satisfaction with team support, after the effects of teamness have been taken into account. Commitment to task excellence does not predict satisfaction with manager or team support and will therefore not be included in the mediation analyses.

# Type of support

DV		Sat TA	Sat TC	Sat PA	Sat RC	Sat ES	Sat EC	Sat LS
1	Teamness	.369	.473	.462	.406	.387	.408	.343
	Change R <sup>2</sup>	.136	.224	.213	.165	.150	.166	.118
2	IV B: Participation	.567	.396	.395	.461	.468	.400	.466
	Change R <sup>2</sup>	.187	.091	.091	.123	.127	.093	.126
	Sig level	.003	.033	.034	.016	.015	.038	.018

Table A8.34. The direct effect of participation on social support

Table A8.35. The direct effect of innovation on social support

DV		Sat						
		TA	TC	PA	RC	ES	EC	LS
1	Teamness	.369	.473	.462	.406	.387	.408	.343
	Change R <sup>2</sup>	.136	.224	.213	.165	.150	.166	.118
2	IV B: Innovation	.616	.535	.354	.523	.416	.392	.371
	Change R <sup>2</sup>	.193	.146	.064	.140	.088	.078	.070
	Sig level	.002	.006	.078	.010	.045	.058	.082

Table A8.36. The direct effect of commitment to task excellence on social support

DV		Sat TA	Sat TC	Sat PA	Sat RC	Sat ES	Sat EC	Sat LS
1	Teamness	.369	.473	.462	.406	.387	.408	.343
	Change R <sup>2</sup>	.136	.224	.213	.165	.150	.166	.118
2	IV B: Task	.409	.334	.139	.336	.122	.228	.176
	Change R <sup>2</sup>	.082	.054	.009	.055	.007	.025	.015
	Sig level	.057	.104	.509	.115	.576	.288	.426

Participation predicted all types of support after controlling for the effect of teamness. Innovation predicted task appreciation, task challenge, reality check and emotional support, it did not predict practical assistance, emotional challenge or listening support after controlling for the effect of teamness. Commitment to task excellence did not predict any of the types of support, this variable will therefore not be used in the mediation analyses.

## Mediation Source of support

	DV: Job Satisfaction			
		DV	Mediator	DV
1	Teamness	.414	.412	.414
	Change in R <sup>2</sup>	.172	.170	.172
2	Mediator $\beta$ : Manager sat		.475	.342
- 111- 	Change in R <sup>2</sup>		.131	.087
3	IV $\beta$ : Participation	.424		.309
	Change in R <sup>2</sup>	.105		.042
	Total R <sup>2</sup>	.297	.301	.300
	Sig level	.026	.012	.151

# Table A8.37. Satisfaction with manager support mediating the relationship between participation and job satisfaction

 
 Table A8.38. Satisfaction with manager support mediating the relationship between innovation and job satisfaction

	DV: Job Satisfaction			
		DV	Mediator	DV
1	Teamness	.414	.412	.414
	Change in R <sup>2</sup>	.172	.170	.172
2	<b>Mediator</b> $\beta$ : Manager sat		.444	.342
	Change in R <sup>2</sup>		.101	.087
3	<b>IV</b> $β$ : Innovation	.481		.366
	Change in R <sup>2</sup>	.118		.042
	Total R <sup>2</sup>	.290	.271	.301
	Sig level	.008	.030	.149

 Table A8.39. Satisfaction with team support mediating the relationship between

 participation
 and job satisfaction

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.434	.414
	Change in R <sup>2</sup>	.172	.189	.172
2	<b>Mediator</b> $\beta$ : Team sat		.643	.289
	Change in R <sup>2</sup>		.240	.057
3	IV $\beta$ : Participation	.424		.394
	Change in R <sup>2</sup>	.105		.048
	Total R <sup>2</sup>	.297	.429	.277
	Sig level	.026	.000	.130

This relationship is not mediated as the second model is not significant, satisfaction with team support does not account for significant additional variance in job satisfaction beyond that explained by teamness.

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.434	.414
	Change in R <sup>2</sup>	.172	.189	.172
2	<b>Mediator</b> $\beta$ : Team sat	.481	.560	.289
	Change in R <sup>2</sup>	.118	.160	.057
3	<b>IV</b> $\beta$ : Innovation			.522
	Change in R <sup>2</sup>			.062
	Total R <sup>2</sup>	.290	.349	.290
	Sig level	.008	.005	.086

Table A8.40. Satisfaction with team support mediating the relationship between innovation	
and job satisfaction	

Again, this relationship is not mediated as the second model is not significant, satisfaction with team support does not account for significant additional variance in job satisfaction beyond that explained by teamness.

## Type of support

Table A8.41. Satisfaction with task appreciation mediating the relationship between participation and job satisfaction

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.369	.414
	Change in R <sup>2</sup>	.172	.136	.172
2	<b>Mediator</b> $\beta$ : TA sat		.567	.381
	Change in R <sup>2</sup>		.187	.116
3	<b>IV</b> $\beta$ : Participation	.424		.245
	Change in R <sup>2</sup>	.105		.022
	Total R <sup>2</sup>	.297	.323	.310
	Sig level	.026	.003	.288

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.369	.414
	Change in R <sup>2</sup>	.172	.136	.172
2	<b>Mediator</b> $\beta$ : TA sat	.481	.616	.381
	Change in R <sup>2</sup>	.118	.193	.116
3	<b>IV</b> $\beta$ : Innovation			.284
	Change in R <sup>2</sup>			.019
	Total R <sup>2</sup>	.290	.329	.306
	Sig level	.008	.002	.333

## Table A8.42. Satisfaction with task appreciation mediating the relationship between innovation and job satisfaction

# Table A8.43. Satisfaction with task challenge mediating the relationship between participation and job satisfaction

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.473	.414
	Change in R <sup>2</sup>	.172	.224	.172
2	<b>Mediator</b> $\beta$ : TC sat		.396	.373
	Change in R <sup>2</sup>		.091	.098
3	<b>IV</b> $\beta$ : Participation	.424		.297
	Change in R <sup>2</sup>	.105		.040
	Total R <sup>2</sup>	.297	.315	.310
	Sig level	.026	.033	.156

 Table A8.44. Satisfaction with task challenge mediating the relationship between innovation

 and job satisfaction

244	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.473	.414
	Change in R <sup>2</sup>	.172	.224	.172
2	<b>Mediator</b> $\beta$ : TC sat	.481	.535	373
	Change in R <sup>2</sup>	.118	.146	.098
3	<b>IV</b> $\beta$ : Innovation			.341
	Change in R <sup>2</sup>			.030
	Total R <sup>2</sup>	.290	.370	.300
	Sig level	.008	.006	.225

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.462	.414
	Change in R <sup>2</sup>	.172	.213	.172
2	<b>Mediator</b> $\beta$ : PA sat		.395	.301
	Change in R <sup>2</sup>		.091	.061
3	<b>IV</b> $\beta$ : Participation	.424		.352
	Change in R <sup>2</sup>	.105		.052
	Total R <sup>2</sup>	.297	.214	.284
	Sig level	.026	.034	.115

### Table A8.45. Satisfaction with practical assistance mediating the relationship between participation and job satisfaction

This relationship is not mediated as the second model is not significant, satisfaction with practical assistance does not account for significant additional variance in job satisfaction beyond that explained by teamness.

<u>Table A8.46.</u> Satisfaction with reality check mediating the relationship between participation and job satisfaction

	DV: Job Satisfaction			
		DV	Mediator	DV
1	Teamness	.414	.406	.414
	Change in R <sup>2</sup>	.172	.165	.172
2	<b>Mediator</b> $\beta$ : RC sat		.461	.372
	Change in R <sup>2</sup>		.123	.099
3	<b>IV</b> $\beta$ : Participation	.424		.284
	Change in R <sup>2</sup>	.105		.033
	Total R <sup>2</sup>	.297	.288	.304
	Sig level	.026	.016	.199

 
 Table A8.47. Satisfaction with reality check mediating the relationship between innovation and job satisfaction

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.406	.414
	Change in R <sup>2</sup>	.172	.165	.172
2	<b>Mediator</b> $\beta$ : RC sat	.481	.523	.372
	Change in R <sup>2</sup>	.118	.140	.099
3	<b>IV</b> $\beta$ : Innovation			.339
	Change in R <sup>2</sup>			.028
	Total R <sup>2</sup>	.290	.305	.299
	Sig level	.008	.010	.235

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.387	.414
	Change in R <sup>2</sup>	.172	.150	.172
2	<b>Mediator</b> $\beta$ : ES sat		.468	.292
	Change in R <sup>2</sup>		.127	.058
3	<b>IV</b> $\beta$ : Participation	.424		.353
	Change in R <sup>2</sup>	.105		.055
	Total R <sup>2</sup>	.297	.277	.285
	Sig level	.026	.015	.104

# Table A8.48 Satisfaction with emotional support mediating the relationship between participation and job satisfaction

This relationship is not mediated as the second model is not significant, satisfaction with emotional support does not account for significant additional variance in job satisfaction beyond that explained by teamness.

 
 Table A8.49. Satisfaction with emotional support mediating the relationship between innovation and job satisfaction

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.387	.414
	Change in R <sup>2</sup>	.172	.150	.172
2	<b>Mediator</b> $\beta$ : ES sat	.481	.416	.292
	Change in R <sup>2</sup>	.118	.088	.058
3	IV $\beta$ : Innovation			.430
-	Change in R <sup>2</sup>			.062
	Total R <sup>2</sup>	.290	.238	.292
	Sig level	.008	.045	.085

Again, this relationship is not mediated as the second model is not significant, satisfaction with emotional support does not account for significant additional variance in job satisfaction beyond that explained by teamness.

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.408	.414
	Change in R <sup>2</sup>	.172	.166	.172
2	<b>Mediator</b> $\beta$ : EC sat		.400	.297
	Change in R <sup>2</sup>		.093	.054
3	<b>IV</b> $\beta$ : Participation	.424		.359
	Change in R <sup>2</sup>	.105		.062
	Total R <sup>2</sup>	.297	.259	.288
	Sig level	.026	.038	.085

# Table A8.50. Satisfaction with emotional challenge mediating the relationship between participation and job satisfaction

This relationship is not mediated as the second model is not significant, satisfaction with emotional challenge does not account for significant additional variance in job satisfaction beyond that explained by teamness.

Table A8.51.	Satisfaction with listening support mediating the relationship between
	participation and job satisfaction

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.343	.414
	Change in R <sup>2</sup>	.172	.118	.172
2	<b>Mediator</b> $\beta$ : LS sat		.466	.286
	Change in R <sup>2</sup>		.126	.059
3	<b>IV</b> $\beta$ : Participation	.424		.356
	Change in R <sup>2</sup>	.105		.053
	Total R <sup>2</sup>	.297	.244	.283
	Sig level	.026	.018	.113

This relationship is not mediated as the second model is not significant, satisfaction with listening support does not account for significant additional variance in job satisfaction beyond that explained by teamness.

# **Hypothesis 8**

The relationship between team functioning and work stressors will be mediated by social support.

Stage 1: The direct effect of team functioning: participation, innovation and commitment to task excellence on feedback and role clarity

DV		Feedback	Role clarity
1	Teamness	.390	.390
	Change in R <sup>2</sup>	.152	.152
2	IV B: Participation	.300	.285
	Change in R <sup>2</sup>	.046	.047
	Sig level	.154	.148

Table A8.52. The direct effect of participation on feedback and role clarity

Table A8.53. The direct effect of innovation on feedback and role clarity

DV		Feedback	Role clarity
1	Teamness	.480	.480
54-00	Change in R <sup>2</sup>	.231	.231
2	IV <b>B</b> : Innovation	.351	.353
	Change in R <sup>2</sup>	.063	.073
	Sig level	.078	.057

Table A8.54. The direct effect of commitment to task excellence feedback and role clarity

DV		Feedback	Role clarity
1	Teamness	.480	.390
	Change in R <sup>2</sup>	.231	.152
2	IV B: Task	.372	.322
	Change in R <sup>2</sup>	.067	.050
	Sig level	.067	.135

Team functioning did not predict feedback or role clarity therefore mediation is not possible.

# Stage 2: The direct effect of team functioning on social support.

These tables are presented in the analysis for hypothesis 7.

# **Hypothesis 9**

The relationship between social support and outcomes will be mediated by work stressors.

## Stage 1: The direct effect of social support and job satisfaction

Table A8.55. The direct effect of satisfaction with manager support on job satisfaction
-----------------------------------------------------------------------------------------

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: Manager satisfaction	.342
	Change in R <sup>2</sup>	.087
	Sig level	.045

Table A8.56. The direct effect of satisfaction with team support on job satisfaction

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: Team satisfaction	.289
	Change in R <sup>2</sup>	.057
	Sig level	.107

Satisfaction with manager support predicts job satisfaction after controlling for the effect of teamness. Satisfaction with team support does not have a direct effect on job satisfaction after controlling for the effect of teamness.

Table A8.57. The direct effect of satisfaction with TA satisfaction on job satisfaction

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: TA satisfaction	.381
	Change in R <sup>2</sup>	.116
÷	Sig level	.019

Table A8.58. The direct effect of satisfaction with TC satisfaction on job satisfaction

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: TC satisfaction	.373
	Change in R <sup>2</sup>	.098
	Sig level	.032

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: PA satisfaction	.301
	Change in R <sup>2</sup>	.061
	Sig level	.096

Table A8.60 The direct effect of satisfaction with RC satisfaction on job satisfaction

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: RC satisfaction	.372
	Change in R <sup>2</sup>	.099
	Sig level	.031

Table A8.61. The direct effect of satisfaction with ES satisfaction on job satisfaction

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: ES satisfaction	.292
	Change in R <sup>2</sup>	.058
	Sig level	.102

Table A8.62 The direct effect of satisfaction with EC satisfaction on job satisfaction

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: EC satisfaction	.297
	Change in R <sup>2</sup>	.054
	Sig level	.117

Table A8.63. The direct effect of satisfaction with LS satisfaction on job satisfaction

DV		Job Satisfaction
1	Teamness	.414
	Change in R <sup>2</sup>	.172
2	IV B: LS satisfaction	.286
80	Change in R <sup>2</sup>	.059
	Sig level	.101

Satisfaction with task appreciation, task challenge and reality check predict job satisfaction after controlling for the effect of teamness. Satisfaction with practical assistance, emotional

support, emotional challenge and listening support do not have a direct effect on job satisfaction after controlling for the effect of teamness.

### Stage 2: The direct relationship between social support and role clarity and feedback

### Feedback

Table A8.64. The direct effect of satisfaction with manager support on feedback

DV		Feedback
1	Teamness	.480
	Change in R <sup>2</sup>	.231
2	IV B: Manager satisfaction	.332
	Change in R <sup>2</sup>	.082
	Sig level	.043

Table A8.65. The direct effect of satisfaction with team support on feedback

DV		Feedback
1	Teamness	.480
	Change in R <sup>2</sup>	.231
2	IV B: Team satisfaction	.305
	Change in R <sup>2</sup>	.063
	Sig level	.076

Satisfaction with manager support predicts feedback after controlling for the effect of teamness. Satisfaction with team support does not have a direct effect on feedback after controlling for the effect of teamness.

Table A8.66. The direct effect of satisfaction with TA satisfaction on feedback

DV		Feedback
1	Teamness	.480
	Change in R <sup>2</sup>	.231
2	IV B: TA satisfaction	.314
	Change in R <sup>2</sup>	.078
	Sig level	.048

Table A8.67. The direct effect of satisfaction with TC satisfaction on feedback

DV		Feedback
1	Teamness	.480
	Change in R <sup>2</sup>	.231
2	IV B: TC satisfaction	.376
	Change in R <sup>2</sup>	.100
	Sig level	.024

DV		Feedback
1	Teamness	.480
	Change in R <sup>2</sup>	.231
2	IV B: PA satisfaction	.299
	Change in R <sup>2</sup>	.060
	Sig level	.086

Table A8.68. The direct effect of satisfaction with PA satisfaction on feedback

Table A8.69 The direct effect of satisfaction with RC satisfaction on feedback

DV		Feedback
1	Teamness	.480
	Change in R <sup>2</sup>	.231
2	IV B: RC satisfaction	.365
	Change in R <sup>2</sup>	.096
	Sig level	.028

Table A8.70 The direct effect of satisfaction with ES satisfaction on feedback

DV		Feedback
1	Teamness	.480
	Change in R <sup>2</sup>	.231
2	IV B: ES satisfaction	.173
	Change in R <sup>2</sup>	.021
	Sig level	.319

Table A8.71. The direct effect of satisfaction with EC satisfaction on feedback

DV		Feedback
1	Teamness	.480
	Change in R <sup>2</sup>	.231
2	IV B: EC satisfaction	.226
	Change in R <sup>2</sup>	.031
	Sig level	.219

Table A8.72. Direct effect of satisfaction with LS satisfaction on feedback

DV		Feedback
1	Teamness	.480
	Change in R <sup>2</sup>	.231
2	IV B: LS satisfaction	.217
	Change in R <sup>2</sup>	.034
	Sig level	.199

Satisfaction with task challenge and reality check predict feedback after controlling for the effect of teamness. Satisfaction with task appreciation, practical assistance, emotional

support, emotional challenge and listening support do not have a direct effect on feedback after controlling for the effect of teamness.

### Role clarity

DV		<b>Role Clarity</b>
1	Teamness	.390
	Change in R <sup>2</sup>	.152
2	IV B: Manager satisfaction	.318
	Change in R <sup>2</sup>	.075
	Sig level	.066

Table A8.73. The direct effect of satisfaction with manager support on role clarity

Table A8.74. The direct effect of satisfaction with team support on role clarity

DV		Role Clarity
1	Teamness	.390
	Change in R <sup>2</sup>	.152
2	IV B: Team satisfaction	.050
	Change in R <sup>2</sup>	.002
	Sig level	.784

Neither satisfaction with manager support or team support have a direct effect on role clarity after controlling for the effect of teamness.

Table A8.75. The direct effect of satisfaction with TA satisfaction on role clarity

DV		Role Clarity
1	Teamness	.390
	Change in R <sup>2</sup>	.152
2	IV B: TA satisfaction	.171
	Change in R <sup>2</sup>	.023
	Sig level	.314

Table A8.76. The direct effect of satisfaction with TC satisfaction on role clarity

DV		Role Clarity
1	Teamness	.390
	Change in R <sup>2</sup>	.152
2	IV B: TC satisfaction	.291
	Change in R <sup>2</sup>	.060
	Sig level	.102

DV		Role Clarity
1	Teamness	.390
	Change in R <sup>2</sup>	.152
2	IV B: PA satisfaction	.140
	Change in R <sup>2</sup>	.013
	Sig level	.451

Table A8.77. The direct effect of satisfaction with PA satisfaction on role clarity	Table A8.77.	. The direct effect	of satisfaction v	with PA	satisfaction on role clarity
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Table A8.78. The direct effect of satisfaction with RC satisfaction on role clarity

DV		Role Clarity
1	Teamness	.390
	Change in R <sup>2</sup>	.152
2	IV B: RC satisfaction	.264
	Change in R <sup>2</sup>	.050
	Sig level	.137

Table A8.79. The direct effect of satisfaction with ES satisfaction on role clarity

DV		Role Clarity
1	Teamness	.390
	Change in R <sup>2</sup>	.152
2	IV B: ES satisfaction	.110
	Change in R <sup>2</sup>	.008
	Sig level	.548

Table A8.80. The direct effect of satisfaction with EC satisfaction on role clarity

DV		Role Clarity
1	Teamness	.390
	Change in R <sup>2</sup>	.152
2	IV B: EC satisfaction	.219
	Change in R <sup>2</sup>	.029
	Sig level	.258

Table A8.81. The direct effect of satisfaction with LS satisfaction on role clarity

DV		Role Clarity
1	Teamness	.390
	Change in R <sup>2</sup>	.152
1 2	IV B: LS satisfaction	.141
	Change in R <sup>2</sup>	.014
	Sig level	.429

None of the types of support have a direct effect on role clarity after controlling for the effect of teamness.

## Mediation

As there was not a direct relationship between social support and role clarity there will not be a mediated relationship between social support, role clarity and job satisfaction. There was not a direct relationship between team satisfaction, practical assistance, emotional support, emotional challenge and listening support, and job satisfaction, therefore there will not be a mediated relationship between these support variables, feedback and job satisfaction.

The following mediation analyses were carried out:

	<b>DV:</b> Job Satisfaction			
		DV	Mediator	DV
1	Teamness	.414	.480	.414
	Change in R <sup>2</sup>	.172	.231	.172
2	<b>Mediator</b> $\beta$ : Feedback	.342	.332	.360
	Change in R <sup>2</sup>	.087	.082	.078
3	<b>IV</b> $\beta$ : Manager support			.227
	Change in R <sup>2</sup>	1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1		.025
	Total R <sup>2</sup>	.259	.313	.275
	Sig level	.045	.043	.272

Table A8.82. Feedback mediating the relationship between satisfaction with manager support and job satisfaction

This relationship is not mediated as the second model is not significant, satisfaction with manager support does not account for significant additional variance in job satisfaction beyond that explained by teamness.

<u>Table A8.83. Feedback mediating the relationship between satisfaction with task</u> <u>appreciation satisfaction and job satisfaction</u>

	<b>DV: Job Satisfaction</b>			
		DV	Mediator	DV
1	Teamness	.414	.480	.414
-	Change in R <sup>2</sup>	.172	.231	.172
2	Mediator $\beta$ : Feedback	.381	.314	.360
-	Change in R <sup>2</sup>	.116	.078	.078
3	IV $\beta$ : TA satisfaction			.301
-	Change in R <sup>2</sup>			.047
	Total R <sup>2</sup>	.288	.309	.297
	Sig level	.019	.048	.131

This relationship is not mediated as the second model is not significant, satisfaction with task appreciation support does not account for significant additional variance in job satisfaction beyond that explained by teamness.

Table A8.84. Feedback mediating the relations	nip between satisfaction with task challenge
satisfaction and j	bb satisfaction

	<b>DV:</b> Job Satisfaction			
5 K ( P.S. 2		DV	Mediator	DV
1	Teamness	.414	.480	.414
	Change in R <sup>2</sup>	.172	.231	.172
2	<b>Mediator</b> $\beta$ : Feedback	.373	.376	.360
	Change in R <sup>2</sup>	.098	.100	.078
3	<b>IV</b> $\beta$ : TC satisfaction			.271
	Change in R <sup>2</sup>			.035
	Total R <sup>2</sup>	.270	.331	.286
	Sig level	.032	.024	.190

This relationship is not mediated as the second model is not significant, satisfaction with task challenge does not account for significant additional variance in job satisfaction beyond that explained by teamness.

# STAGE II: Teamness agreement: Climate strength

# **Hypothesis 14**

The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and well-being and performance outcomes.

<b>DV:</b> Job satisfaction			
	β	Р	Total R
Teamness	.392	.015	
Teamness agreement	.127	.431	
Interaction term	016	.921	.189

Table A8.85. Teamness agreement moderating the relationship between teamness and job satisfaction

# **Hypothesis** 15

The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and team functioning.

Table A8.86. Teamness agreement moderating the relationship between teamness and
participation

<b>DV:</b> Participation			
	β	Р	Total R <sup>2</sup>
Teamness	.430	.008	
Teamness agreement	.040	.802	
 Interaction term	.059	.710	.196

Table A8.87. Teamness agreement moderating the relationship between teamness and innovation

<b>DV: Innovation</b>			
	B	Р	Total R <sup>2</sup>
Teamness	.422	.007	
Teamness agreement	.190	.227	
Interaction term	.096	.531	.243

Table A8.88. Teamness agreement moderating the relationship between teamness and commitment to task excellence

D	<b>DV: Task Excellence</b>			
		B	Р	Total R <sup>2</sup>
Т	eamness	.501	.001	
Т	eamness agreement	.091	.536	
	nteraction term	.226	.124	.320

# **Hypothesis** 16

The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and social support source and type.

Table A8.89. Teamness agreement moderating the relationship between teamness and satisfaction with manager support

DV: Manager support	B	Р	Total R <sup>2</sup>
	P		IUtarit
Teamness	.376	.018	
Teamness agreement	.199	.217	
Interaction term	.018	.907	.206

Table A8.90.	reamness agreement moderating the relationship between teamness and
	satisfaction with team support

<b>DV: Team support</b>			
	β	Р	Total R <sup>2</sup>
Teamness	.414	.010	
Teamness agreement	.103	.521	
Interaction term	.095	.545	.202

Table A8.91. Teamness agreement moderating the relationship between teamness and satisfaction with task appreciation

DV: TA	<b>DV: TA Satisfaction</b>			
		β	Р	Total R <sup>2</sup>
Teamnes	S	.340	.036	
Teamnes	s agreement	.152	.357	
Interactio		.111	.493	.161

Table A8.92. Teamness agreement moderating the relationship between teamness and satisfaction with task challenge

<b>DV: TC Satisfaction</b>			
	β	Р	Total R <sup>2</sup>
Teamness	.425	.005	
Teamness agreement	.248	.107	
 Interaction term	.155	.300	.285

<u>Table A8.93. Teamness agreement moderating the relationship between teamness and</u> satisfaction with practical assistance

<b>DV: PA Satisfaction</b>			
	β	Р	Total R <sup>2</sup>
Teamness	.432	.006	
Teamness agreement	.170	.275	
Interaction term	060	.693	.251

Table A8.94. Teamness agreement moderating the relationship between teamness and satisfaction with reality check

DV: RC Satisfaction	0	D	Total R <sup>2</sup>
	β	r	Total K
Teamness	.350	.022	
Teamness agreement	.313	.047	
Interaction term	012	.938	.262

Table A8.95. Teamness agreement moderating the relationship between teamness and satisfaction with emotional support

<b>DV: ES Satisfaction</b>			
	β	Р	Total R <sup>2</sup>
Teamness	.391	.016	
Teamness agreement	007	.965	
Interaction term	127	.430	.166

Table A8.96. Teamness agreement moderating the relationship between teamness and satisfaction with emotional challenge

	<b>DV: EC Satisfaction</b>		9 AAG- 1-3-	
		β	Р	Total R <sup>2</sup>
-Child	Teamness	.391	.016	
	Teamness agreement	.098	.545	
	Interaction term	036	.822	.179

Table A8.97. Teamness agreement moderating the relationship between teamness and satisfaction with listening support

	DV: LS Satisfaction	β	P	Total R <sup>2</sup>
	Teamness	.365	.026	
	Teamness agreement	100	.547	
_	Interaction term	167	.308	.146

## **Hypothesis 17**

The greater the agreement about the extent to which the unit are a team will moderate the relationship between the extent to which the unit are a team and work stressors.

Table A8.98. Teamness agreement moderating the relationship between teamness and <u>feedback</u>

DV: Feedback			
	β	Р	Total R <sup>2</sup>
Teamness	.486	.002	
Teamness agreement	023	.883	
Interaction term	087	.572	.237

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# Table A8.99. Teamness agreement moderating the relationship between teamness and role clarity

DV: Role Clarity			
	β	Р	Total R <sup>2</sup>
Teamness	.367	.019	
Teamness agreement	.149	.344	
Interaction term	199	.201	.231